THE STATE SECURITIES COMMISSION'S GRANT OF A CERTIFICATE OF REGISTRATION FOR PUBLIC OFFERING OF SECURITIES ONLY MEANS THAT THE REGISTRATION FOR OFFERING OF SECURITIES HAS BEEN CARRIED OUT IN ACCORDANCE WITH RELEVANT LAWS, AND DOES NOT IMPLY ANY GUARANTEE OF THE VALUE OF THE COMPANY AND THE VALUE OF THE SECURITIES. ANY STATEMENT TO THE CONTRARY ARE UNLAWFUL.

PROSPECTUS

VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE

VietinBank

(Certificate of Business Registration No. 0100111948, initially registered on July 03, 2009 and 13th revised on January 08, 2024 and issued by Hanoi Authority for Planning and Investment)

PUBLIC OFFERING OF PORT OF HAI PHONG JOINT STOCK COMPANY

(Certificate of Offering Registration No. 322/GCN-UBCK issued by the Chairman of the State Securities Commission on July 01, 2026)

This Prospectus and supplementary documents will be available at https://www.VietinBank.vn/, www.vbse.vn and www.hnx.vn after the State Securities Commission has accepted.

[redacted]

VIETNAM JOINT STOCK COMMERICAL BANK FOR INDUSTRY AND TRADE (VIETINBANK)

Address:	No. 108 Tran Hung Dao, Cua Nam Ward, Hanoi City	
Tel:	024 3941 8868	Fax: 024 3942 1032
Website:	www.VietinBank.vn	

[redacted]

VIETINBANK SECURITIES JOINT STOCK COMPANY

VietinBank SECURITIES

Address:	Floors 1 to 4, Building N02-T2 Diplomatic Corps Area, Xuan Dinh Ward, Hanoi City	
Tel:	024. 3974 1771	Fax: 024. 3974 1760
Website:	www.vbse.vn	

[redacted]

HANOI STOCK EXCHANGE

HANOI STOCK EXCHANGE
SỞ GIAO DỊCH CHỨNG KHOÁN HÀ NỘI

Address:	No. 2 Phan Chu Trinh, Cua Nam Ward, Hanoi City	
Tel:	024. 39421 2626	Fax: 024. 3936 0750
Website:	www.hnx.vn	

Person responsible for information disclosure:

Full name: **Mr. Tran Minh Binh**

Position: Chairman of the Board of Directors of VietinBank

Tel: 1900 558868/ 024.3941 8868 Fax: 024.3942 1032

VIETNAM JOINT STOCK COMMERICAL BANK FOR INDUSTRY AND TRADE

(Certificate of Business Registration No. 0100111948, initially registered on July 03, 2009 and 13th revised on January 08, 2024 and issued by Hanoi Authority for Planning and Investment)

PUBLIC OFFERING OF PORT OF HAI PHONG JOINT STOCK COMPANY

Name of stock:	Stock of Port of Hai Phong Joint Stock Company
Type of stock:	Common stock
Par value:	VND 10,000/ stock (Ten thousand Vietnam Dong per stock)
Offering price:	VND 40,048/ stock
Total number of stocks offered:	6,940,023 stocks
Total value of stock offered at par value:	VND 69,400,230,000

CONSULTANT

VIETINBANK Securities Joint Stock Company

Head Office: Floors 1 to 4, Floors 1 to 4, Building N02-T2 Diplomatic Corps Area, Xuan Dinh Ward, Hanoi City

Tel: 024. 3974 1771 Fax: 024. 3974 1760

Website: www.vbse.vn

AUDITOR:

UHY AUDITING AND CONSULTING COMPANY LIMITED

Address: Floor 5, Tower B2, Roman Plaza, To Huu, Dai Mo Ward, Hanoi

Tel: (024) 5678 3999

Website: https://uhy.vn/

CONTENTS

I. PERSONS MAINLY RESPONSIBLE FOR CONTENTS OF THE PROSPECTUS 5

II. RISK FACTORS 6

1. Economic risks 6
2. Interest rate risks 7
3. Legal risks 8
4. Specific risks 8
5. Other risks 9
6. Stock price risk 9
7. Risks of the offering 9

III. DEFINITIONS 11

IV. INTRODUCTION TO SHAREHOLDER CONDUCTING PUBLIC OFFERING 12

1. Brief information on shareholder 12
2. Formation and development process 14
3. Relationship between the shareholder and the public company whose stocks are offered for sale 15

V. SITUATION AND CHARACTERISTICS OF PUBLIC COMPANY WHOSE STOCKS ARE OFFERED FOR SALE 16

1. General information on public company 16
   - 1.1. Overview 16
   - 1.2. Formation and development process 17
   - 1.3. Business lines 18
2. Organizational structure of the Company 20
3. Governance structure and management apparatus of the Company 20
4. Information on parent company and subsidiaries 28
5. Information on foreign ownership ratio 29
6. Business operations 30
   - 6.1. Operation capacity 30
   - 6.2. Main products and services 32
   - 6.3. Operating market 35
   - 6.4. Revenue structure 36
7. Business performance 37
8. Key financial indicators 40

Table 20. Key financial indicators (parent company) 40

9. Auditors' opinions on the Company's financial statements 42
10. Revenue, profit and dividend plan 48
11. Information on Board of Management members, Supervisors, General Director, Deputy General Director and Chief Accountant 49

11.1. List and CVs of the Board of Management 49
11.2. List and CVs of the Supervisory Board 66
11.3. List and CVs of the Board of Directors 70
11.4. List and CV of Chief Accountant 73

12. Information on unrealized commitments of the public company whose stocks are offered for sale: 74

13. Information, disputes and claims related to the public company affecting its business operations and financial situation, offer for sale and offering price of stocks75

VI. INFORMATION ON THE OFFERING 75

VII. PURPOSE OF THE OFFERING 79

VIII. PARTNERS RELATED TO THE OFFERING 79

1. OFFERING ORGANIZATION 79

VIETNAM JOINT STOCK COMEMRCIAL BANK FOR INDUSTRY AND TRADE 79

2. ORGANIZATION WHOSE STOCKS ARE OFFERED FOR SALE 79

3. AUDITOR 79

4. AUCTIONEER 79

5. PRICE APPRAISER 79

6. CONSULTANT 79

IX. OTHER IMPORTANT INFORMATION THAT MAY AFFECT THE INVESTOR'S DECISIONS 80

X. REPORT OF PUBLIC COMPANY WHOSE STOCKS ARE OFFERED FOR SALE ON INFORMATION RELATED TO THE PUBLIC COMPANY IN THE PROSPECTUS 80

XI. DATE, SIGNATURES AND SEALS OF REPRESENTATIVES OF THE OFFERING ORGANIZATION AND CONSULTANT 81

XII. APPENDICES 82

CONTENTS OF THE PROSPECTUS

I. PERSONS MAINLY RESPONSIBLE FOR CONTENTS OF THE PROSPECTUS

1. Shareholder offering stocks to the public

VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE (VIETINBANK)

M. **Nguyen Anh Tuan** Position: **Director of the Treasury Dealing and Capital Market Division**

(According to Power of Attorney No. 1130/UQ-HDQT-NHCT-PCTT1 dated November 19, 2025 of the Chairman of the Board of Directors of VietinBank)

We hereby confirm that information and data in this Prospectus are accurate and truthful and we undertake full responsibility for their truthfulness and accuracy. Within the scope of our responsibility and to the best of our knowledge, we confirm that there are no omissions or misstatements that could materially affect the information presented in the Prospectus.

2. Consultant

VIETINBANK SECURITIES JOINT STOCK COMPANY

Mr. **Pham Ngoc Hiep** Position: **Deputy General Director**

(According to Power of Attorney No. 32/2025/GUQ-CKCT dated March 17, 2025 of the Chairman of the Board of Directors of VietinBank Securities Joint Stock Company)

This Prospectus form a part of the registration document for public offering of stocks of Port of Hai Phong Joint Stock Company and has been prepared by VietinBank Securities Joint Stock Company on a basis of the consulting contract No. 16A/2022/TVCB/CKCT-VIETINBANK dated September 29, 2022 with VietinBank. Within the scope of our responsibility and to the best of our knowledge, we confirm that analysis, assessment and selection of wordings in this Prospectus have been conducted in a reasonable and prudent manner based on information and data provided by VietinBank and Port of Hai Phong Joint Stock Company.

[The remainder of this page is intentionally left blank to continue on the next page of the Prospectus.]

II. RISK FACTORS

1. Economic risks

Any economy always contains certain risks. Those risks are formed from fluctuations of fundamental factors in the economy: economic growth rate, inflation, interest rates, exchange rates, etc. Therefore, Port of Hai Phong Joint Stock Company is a part of the economy, so it is not exempt from the influences and impacts of changes in those factors.

Economic growth rate

The economic growth rate is one of the important factors reflecting the growth ability of most industries and economic sectors.

According to the General Statistics Office, GDP growth accelerated to 7.09% in 2024 (expanding by 5.98% in Quarter I; 7.25% in Quarter II; 7.43% in Quarter III and 7.55% in Quarter IV) compared to the same period last year, with this growth rate being only lower than those recorded in 2018, 2019, and 2022 during the 2011-2024 period. Of the overall economic growth, the agriculture, forestry and fishery sector increased by 3.27%, contributing 5.37% to gross value-added growth rate of the whole economy; the industry and construction sector and the service sector grew 8.24% and 7.38%, contributing 45.17% and 49.46% respectively.

GDP in 2025 remained positive, with an estimated growth rate of 8.02% compared to the previous year. Specifically, the agriculture, forestry and fishery sector grew by 3.78%, contributing 5.30% to total increase in gross value-added value of the economy; the industry and construction sector expanded by 8.95%, accounting for 43.62%; while the service sector rose by 8.62%, contributing 51.08%. In terms of economic structure in 2025, the agriculture, forestry and fishery sector accounted for 11.64%, followed by industry and construction at 37.65%, services at 42.75% and taxes less subsidies on products at 7.96%.

GDP in the first quarter of 2026 is estimated to increase by 7.83% year-on-year (Quarter 1 of 2025 increased by 7.07%). Specifically, the agriculture, forestry and fishery sector increased by 3.58%, contributing 5.60% to the overall increase in added value of the entire economy; the industry and construction sector rose by 8.92%, contributing 44.08%; and the service sector expanded by 8.18%, contributing 50.32%.

General developments of the economy as well as the industries and sectors always affect the growth of economic components. When the economy is in a growth cycle, macroeconomic factors are well-controlled, and strong demand drives business development and becomes significant obstacle to the enterprise's business operations. As an enterprise primarily engaged in port operations and logistics services, the Company are also significantly affected by fluctuations in the domestic economy. Therefore, the Company's Executive Board always updates macro socio-economic situation to develop and plan its business strategies that align with changes in the domestic and global economic situation.

Inflation

Fluctuations in inflation will directly and indirectly affect the entities in the economy in general and the enterprise's production activities in particular. Increased inflation risks will lead to higher production and business costs, while commodity prices are affected by market demand.

In addition, inflation risks also affect the discount rate for capital use and reduce the value of current cash flows. Conversely, deflation also poses risks to the enterprises in the economy, accompanied by a decline in market demand and stagnation of spending in the entire economy.

Currently, Vietnam is among the few countries maintaining an average inflation rate of 4-6%. The consumer price index (CPI) in 2024 increased by 3.63% compared to the previous year, meeting the target set by the National Assembly (below 4.5%). The service sector continued to contribute the largest share to the economy's added value, accounting for over 49.46%. According to the General Statistics Office, the added value in this sector increased by 7.38% year-on-year. Meanwhile, the industry and construction sector grew by 8.24%, contributing 45.17% to added value, while the agriculture, forestry and fishery sector contributed 5.37% to overall growth. This marked the 13th consecutive year that Vietnam maintained single-digit inflation following the high inflation period in 2011, thereby contributing to macroeconomic stability, creating a solid foundation for sustainable economic growth, and strengthening confidence of the people, enterprises and foreign investors in the domestic currency and Vietnam's business environment.

The CPI in 2025 rose by 3.31% compared to the previous year, meeting the target set by the National Assembly. The service sector still contributed the largest share to the economy's added value, accounting for over 51,08%. According to the General Statistics Office, the added value in this sector was 8,62% year-on-year. Meanwhile, the industry and construction sector grew by 8.95%, contributing 43.62% to the economy's added value, while the agriculture, forestry and fishery sector contributed 5.3% to the growth. This marked the 14th consecutive year that Vietnam maintained single-digit inflation following the high inflation period in 2011, thereby contributing to macroeconomic stability, creating a solid foundation for sustainable economic growth, and strengthening confidence of the people, enterprises and foreign investors in the domestic currency and Vietnam's business environment. Success in controlling inflation is the result of coordinated implementation among monetary policy, fiscal policy and other macroeconomic policies, as well as coordination among central ministries, sectors, and local authorities in price management, ensuring supply – demand balance and goods circulation in the market, together with proactive, flexible and timely responses of competent authorities to new developments in both international and domestic markets.

In 2026, inflation control will continue to be vigorously implemented by the Government and the State Bank of Vietnam while fluctuations in global energy and raw material prices are complicated. According to data from the General Statistics Office, average CPI for the first quarter of 2026 increased by 3.52% compared to the same period last year.

In the event of a resurgence of inflation in Vietnam, the Company's operating costs, including labor costs, raw material costs, transportation costs, outsourced service costs, financing costs, and other administrative costs, are expected to increase accordingly. If the Company cannot pass these increased costs and expenses on the service cost to its customers, they may significantly and adversely affect the Company's financial position and business performance. Furthermore, high inflation rate could negatively impact the Vietnamese economy and business environment, thus significantly and adversely affecting the Company's business performance, financial situation, and overall business results.

2. Interest rate risks

In the recent period, interest rates have fluctuated significantly due to changes in monetary policy of the State Bank of Vietnam. These changes have, to some extent, directly impacted the business operations of individual enterprises, particularly in terms of financial aspects and availability of bank loans for business operations. This has led to increase lending interest rates for the enterprises in general and input financial costs for the Company in particular.

In 2023, a highlight of the monetary policy was the State Bank of Vietnam's four interest rate cuts amidst rising global interest rates, ranging from 0.5% to 2.0% per year to lower the rates of working capital and loans, contributing to increased access to and provision of capital for the economy. Therefore, the interest rates have stabilized, with gradual downward of deposit and lending rates. The average deposit rate of the commercial banks was approximately 5.8% per year (a decrease of 0.7% compared to the end of 2022). Through 4 adjustments, market interest rates have fallen sharply; specifically, the lowest interest rate of 1 to 2-month term deposits at state-owned commercial banks is 3.4%/year; the interest rate of 6-month term deposits is 5%/year, and the highest rate of 12-18 month-term deposits is only 6.3%/year.

VND average lending rate is approximately 8.9% per year (down 1% per year compared to the end of 2022). In this context, many banks have introduced preferential loan programs with interest rates lower than this rate to stimulate credit demand and support individuals and businesses in recovering production and business operations.

In 2025, the monetary policy continued to be managed proactively, flexibly, promptly, and effectively, in synchronous and harmonious coordination with fiscal policy and other macroeconomic policies, contributing to supporting growth, stabilizing the macroeconomy, and controlling inflation. Regarding interest rate management, the policy interest rates remained unchanged to create conditions for the credit institutions to access to low-cost capital and thereby support the economy; and encourage the credit institutions to reduce costs to lower lending interest rates.

In the first quarter of 2026, the State Bank of Vietnam continued to maintain low interest rates to support the enterprises' growth in the new cycle. By the end of March 2026, the policy interest rates remained stable to create a strong psychological effect on the financial market.

3. Legal risks

The system of legal regulations governing the production and business operations of the enterprises constitutes the legal framework for all of their operations.

Port of Hai Phong Joint Stock Company has operated under a joint stock company model, and currently traded in stocks in Hanoi Stock Exchange (UpCom); so, all of its activities are governed by a system of legal documents including Law on Enterprises, Law on Securities, Commercial Law and other relevant legal normative documents and guiding circulars. Laws and sub-law documents in this matter are still being completed, and policy changes may affect the Company's management and business operations.

4. Specific risks

(a) Industry-specific risks

Business operations of the enterprises in the industry are affected by commodity management policy and export-import situation between Vietnam and other countries. Besides, Vietnam's commercial situation still depends heavily on the FDI enterprises' processing activities, and the decline in export value/orders has also led to a relative decrease in import value in recent time.

Export and import of the goods are a highlight and a driving force for economic growth in 2024 thanks to the recovering international market demand. Gross import and export turnover in 2024 reached US$786.29 billion, an increase of 15.4% compared to the previous year, with exports increased by 14.3% and imports by 16.7%. In 2024, 37 product categories achieved export turnover exceeding US$1 billion, accounting for 94.3% of gross export turnover (including 8 product categories exceeding US$10 billion, accounting for 69.0%).

Trade balance for goods in 2024 showed a surplus of US$24.77 billion (export surplus of US$28.4 billion of the previous year). This marks the ninth consecutive year of a trade surplus, contributing to exchange rate stability and increased foreign exchange reserves.

Given the less-than-positive signals from the global and domestic economic situation, most import and export indicators have seen significant fluctuations compared to the previous year. This has also had a considerable impact on the company's business operations in 2025.

In the first quarter of 2026, import and export activities have recorded strong transformations, creating favorable momentum for the seaport industry. According to the published data, total value of goods exports and imports in the first 3 months of 2026 is estimated at US$188.5 billion, an increase of 13.2% compared to the same period last year. Of this, exports increased by 12.8% and imports increased by 13.6%, continuing to maintain a trade surplus. Notably, the industrial production index of key commodities such as electronics, textiles, and footwear – which are the main sources of goods passing through the Hai Phong Port area – has shown stable growth of over 9%.

(b) Raw material price risk

Currently, the cost of raw materials accounts for only a low share of the cost of goods sold, so the raw material prices do not significantly affect the Company's revenue and profit.

However, fluctuations in the raw material prices, especially gasoline and oil, will create difficulties for the production and business operations of the Company's customers and partners, thereby indirectly affecting the Company's business operations.

(c) Consumption market risk

The Company is currently facing significant competition in the industry among the ports. The Company's competitors are all large enterprises with strong financial resources.

5. Other risks

In addition to the risks presented above, other risks such as wars, epidemic and natural disasters ... are force majeure risks; if such risks occur, they will certainly cause damages to assets and human resources and affect the Company's business operations. Therefore, to mitigate such risks, Port of Hai Phong Joint Stock Company has always paid attention to factors affecting its business performance and taken measures to timely remedy consequences.

6. Stock price risk

As a shareholder, VietinBank recognizes that PHP stock price is directly influenced by many macroeconomic factors and general stock market trends, sometimes not fully reflecting the financial situation or intrinsic value of the enterprise. Fluctuations in interest rates, exchange rates, governance policies, global economic situation and capital flows from domestic and foreign investors can all create strong short-term fluctuations in stock prices. In addition, investor psychology, unverified rumors, or fluctuations in related industry groups can also cause unexpected stock price movements, even if the company's business operations remain unchanged.

Port of Hai Phong Joint Stock Company and VietinBank may not control or intervene in the stock price in the market, but only focus on improving internal strength, ensuring information transparency and building long-term trust with shareholders and investors.

7. Risks of the offering

VietinBank conducted public offering of stocks of Port of Hai Phong Joint Stock Company through public auction at Hanoi Stock Exchange with an offering value of over VND 278 billion (calculated at the starting offering price).

In the context that the stock market is heavily affected by macroeconomic fluctuations, the general market trend is unstable and negative impacts in the market still exit, risks of not offering stocks for sale are possible.

[The remainder of this page is intentionally left blank to continue on the next page of the Prospectus]

III. DEFINITIONS

The terms used in this Prospectus have the following meanings:

Offering organization *or* VietinBank *or* Bank	Vietnam Joint Stock Commercial Bank for Industry and Trade
Consultant *or* VBSE	VietinBank Securities Joint Stock Company
FS	Financial Statements
AR	Audit Report
BoS	Board of Supervisors
ID	Information Disclosure
CBCNV	Staff
Offering for sale	Offering of stocks of Port of Hai Phong Joint Stock Company owned by VietinBank
ĐKKD	Business registration
Company/ Port of Hai Phong/ PHP	Port of Hai Phong Joint Stock Company
GMS	General Meeting of Shareholders
BOM	Board of Management
HNX	Hanoi Stock Exchange
PAT	Profit after tax
SBV	State Bank of Vietnam
JSC	Joint Stock Commercial
JSC	Joint Stock Company
LL	Limited Liability
SSCs	State Securities Commission
VND	Vietnam Dong
USD	US Dollar

[The remainder of this page is intentionally left blank to continue on the next page of the Prospectus

IV. INTRODUCTION TO SHAREHOLDER CONDUCTING PUBLIC OFFERING

1. Brief information on shareholder

- Full name in Vietnamese	:	**NGÂN HÀNG THƯƠNG MẠI CỔ PHẦN CÔNG THƯƠNG VIỆT NAM**
- Name in foreign language	:	**VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE**
- Abbreviation	:	**VietinBank** or **VIETINBANK**
- Nationality	:	Vietnamese
- Head Office	:	No. 108 Tran Hung Dao, Cua Nam Ward, Hanoi City, Vietnam
- Tel	:	1900 558868 or (84-24) 3941 8868
- Fax	:	024 3942 1032
- Website	:	www.VietinBank.vn
- Logo	:	VietinBank
- Charter capital (for the time being)	:	VND 77,669,446,370,000 *(Seventy-seven thousand and six hundred and sixty-nine billion, four hundred and forty-six million and three hundred and seventy thousand Vietnam Dong)*
- Incorporation and Operation License	:	No. 13/GP-NHNN dated June 17, 2022 of the Governor of the State Bank of Vietnam and decisions on amendments and supplements;
- Business Registration Certificate	:	No. 0100111948 first issued by Hanoi City Authority for Planning and Investment on July 03, 2009 and 13th revised on January 08, 2024
- Stock code	:	CTG
- Listing exchange	:	Ho Chi Minh City Stock Exchange
- Legal representative	:	Mr. Tran Binh Minh – Chairman of the Board of Directors
- Authorized representative in Port of Hai Phong Joint Stock Company	:	Ms. Ho Thi Thu Hien – Manager of the Capital Market Department – Treasury Dealing and Capital Market Division *(under Notice No. 320/TB-HDQT-NHCT-NS2 dated March 20, 2023 of VietinBank on staffing)*

Business lines:

VietinBank is a public joint stock commercial bank with main business line code 6419 *"Other monetary intermediary activities"*. VietinBank is authorized to conduct commercial banking activities in accordance with the law and regulations of the State Bank of Vietnam. The activities licensed by the State Bank of Vietnam under VietinBank's Incorporation and Operation License include:

- Accepting demand deposits, term deposits, savings deposits and other types of deposits;
- Providing credit in the following forms: loans; discounting, rediscounting of negotiable instruments and other valuable papers; bank guarantees; issuance of credit cards; domestic

factoring;

- Opening payment accounts for customers;
- Providing domestic payment services: issuing payment instruments; executing payment services for checks, payment orders, collection orders, collection mandates, letters of credit, bank cards, collection and payment services;
- Opening accounts at the State Bank of Vietnam, the credit institutions and foreign bank branches;
- Organizing internal payments and participating in the national interbank payment system;
- Cash management services, banking consulting and financial consulting, management services, safekeeping of assets, leasing safes and safe deposit boxes;
- Consulting on corporate finance, mergers, acquisitions and investment;
- Bidding, purchasing and selling treasury bills, negotiable instruments, government bonds, State Bank of Vietnam bills, and other valuable papers in the monetary market;
- Trading in governmental bonds and corporate bonds;
- Issuing certificate of deposit, promissory notes, treasury bills and bonds to raise capital as per the Law on Credit Institutions, the Law on Securities, regulations of the Government and guidelines of the State Bank of Vietnam;
- Borrowing capital from the State Bank of Vietnam under refinancing mechanisms in accordance with the laws and guidelines of the State Bank of Vietnam;
- Lending, borrowing, depositing and receiving deposits from credit institutions, foreign bank branches, and financial institutions both domestically and internationally under the law;
- Contributing capital and purchasing shares in accordance with the laws and guidelines of the State Bank of Vietnam;
- Entrusting and receiving entrustment and acting as agents in banking-related activities, insurance and asset management in accordance with the laws and guidelines of the State Bank of Vietnam;
- Trading and providing foreign exchange services in the domestic and international markets within the scope of the State Bank of Vietnam regulations;
- Trading in and offering derivative products on interest rates;
- Securities depository;
- Trading in gold bullion;
- E-wallet services;
- Offering derivative products on commodity prices;
- Investing in government bond futures contracts;
- Providing clearing and settlement services for securities transactions as stipulated in point a, clause 4, Article 56 of the Law on Securities;
- Acting as a supervisory bank in accordance with the Law on Securities;
- Acting as a payment agent;
- Providing treasury services for credit institutions and foreign bank branches

Business place

VietinBank's head office is located at 108 Tran Hung Dao, Cua Nam Ward, Hanoi City; and it has 155 branches across 63 provinces and cities nationwide; 02 branches in the Federal

Republic of Germany; 1 subsidiary bank in the Lao People's Democratic Republic (with 01 Head Office, 01 Champasak Branch, and 01 Vientiane Transaction Office); 02 representative offices in Ho Chi Minh City and Da Nang City; and 01 representative office in Myanmar. In addition, VietinBank has relationships with over 1,000 correspondent banks in more than 100 countries and territories worldwide.

2. Formation and development process

Timeline	Key milestones
1988	- Its former was **Vietnam Industrial and Commercial Bank (IncomBank)** under Decree No. 53/HDBT dated March 26, 1988 of the Ministers' Council (currently Government) on organization of the State Bank apparatus
1990	- It was officially renamed **Vietnam Bank for Industry and Trade** according to Decision No. 402/CT dated November 14, 1990 of the Chairman of the Ministers' Council (currently Prime Minister of the Government). - VietinBank was the first bank in Vietnam in cooperation with a foreign bank to establish a joint venture bank - Indovina on November 21, 1990.
1993 - 1996	- The Governor of the State Bank of Vietnam signed Decision No. 67/QD-NH5 dated March 27, 1993 on incorporation of Vietnam Bank for Industry and Trade directly under the State Bank of Vietnam. - The Governor of the State Bank of Vietnam, authorized by the Prime Minister of the Government, signed Decision No. 285/QD-NH5 dated September 21, 1996 on re-incorporation of Vietnam Bank for Industry and Trade in the model of a State Corporation.
2008	- The Bank's new brand identity as **VietinBank** in April 2008 - The Prime Ministry of the Government signed Decision No. 1354/QD-TTg dated September 23, 2008 approving equitization of Vietnam Bank for Industry and Trade. On November 02, 2008, the State Bank of Vietnam signed Decision No. 2604/QD-NHNN on announcement of corporate value of Vietnam Bank for Industry and Trade. - On December 25, 2008, Vietnam Bank for Industry and Trade launched initial public offering (IPO) for successful equitization.
2009	- On July 03, 2009, the Bank was equitized and renamed Vietnam Joint Stock Commercial Bank for Industry and Trade in accordance with the Incorporation and Operation License No. 142/GP-NHNN dated July 03, 2009 of the State Bank of Vietnam and the Business Registration Certificate No. 0103038874 first issued by Hanoi City Authority for Planning and Investment on July 03, 2009. - VietinBank stock was officially listed and traded on Ho Chi Minh City Stock Exchange (HOSE) with ticker code of CTG on July 16, 2009 at the closing price of VND 40,100/stock in the first transaction.
2011	- VietinBank was the first State Joint Stock Commercial Bank to sell 10% of stakes to IFC as a foreign strategic partner. - German Branch was opened in Frankfurt, Germany.

Timeline	Key milestones
2012	- VietinBank was the first bank in Vietnam to successfully issue USD 250 million of international bonds which were listed in Singapore Stock Exchange (SGX). The bonds were issued on May 17, 2012 with a term of 5 years and fixed interest rate of 8%/ year. - A branch was opened in Vientiane, the capital of Laos PDR.
2013	- VietinBank continued to sell 19.73% of the stakes to MUFG Bank (Japan) as a foreign strategic investor and became the State-owned joint stock commercial bank with the strongest shareholder structure in Vietnam at that time.
2014	- VietinBank developed customer-orientated retail banking strategy, aiming to become the best retail bank in Vietnam.
2015	- VietinBank branch in Laos PDR was upgraded to VietinBank Laos Ltd. (a subsidiary bank). - VietinBank orientated to shift its customer structure to retail and SME sectors, promoting strongly non-interest income activities.
2017	- VietinBank successfully transformed (SunShine) Core Banking system – the most innovative technology platform owned in the banking industry of Vietnam.
2018	- VietinBank strengthened regional cooperation and international integration; VietinBank brand value was continuously enhanced.
2020	- VietinBank's plan for restructuring associated with bad debt handling for the 2016-2020 period and the medium-term business plan (MTBP) for the 2018 – 2020 period were successfully delivered. - VietinBank's development strategy for the 2021 - 2030 period with a vision towards 2045, and MTBP for the 2021 – 2023 period were developed.
2021	- VietinBank's charter capital was increased from VND 37,234,045,560,000 to VND 48,057,506,090,000 through stock issuance (to pay dividends from the retained earnings in 2017, 2018 and 2019) at a rate of 29.0695%.
2023	- VietinBank's charter capital was increased from VND 48,057,506,090,000 to VND 53,699,917,480,000 through the stock issuance to pay dividends from profit after tax, fund allocations, and cash dividends for the year 2020.
2024	- Systematic and comprehensive Digital Transformation Journey was initiated with adequate investment in resources for effective implementation.
2025	- VietinBank issued stocks to pay dividends (from retained earnings in 2021, 2022 and the period 2009-2016) at a rate of 44.63658403%. The number of additionally issued shares was 2,396,952,889 shares. After this issuance, the bank's charter capital increased from VND 53,699,917,480,000 to VND 77,669,446,370,000.

3. Relationship between the shareholder and the public company whose stocks are offered for sale

- Relationship between the shareholder and the public company, its founding shareholders, major shareholders, BOM members, Supervisors, General Director, Deputy General Director and their related persons.
  - Relationship with the public company: Organizing shareholder
  - Relationship with the founding shareholder and relevant persons of the public company: Port of Hai Phong Joint Stock Company has no founding shareholder.
  - Relationship between the shareholder and the public company's major shareholders and their related persons: None
  - Relationship between BOM members, Supervisors, General Director and Deputy General Director of Port of Hai Phong Joint Stock Company and their related persons: None
- Information on ownership of the Shareholder and its related persons in the public company:

No.	Shareholder and its related persons	Relationship with PHP	Type of ownership	Number of shares owned (shares)	Type of stocks	Current ownership ratio	Current voting rate	Expected ownership ratio and voting rate after the offering
1	VietinBank	Shareholder		6,940,023	Comon share	2.12%	2.12%	0%
2	Ms. Ho Thi Thu Hien	Authorized representative of VietinBank in Port of Hai Phong	Individual	Comon share	Comon share	0%	0%	0%
			Representative capital	6,940,023	Comon share	2.12%	2.12%	0%

- For the shareholder, the authorized representative of the shareholder holds over 10% of total common shares of the public company and its related persons: None

V. SITUATION AND CHARACTERISTICS OF PUBLIC COMPANY WHOSE STOCKS ARE OFFERED FOR SALE

1. General information on public company

1.1. Overview

- Full name : PORT OF HAI PHONG JOINT STOCK COMPANY
- Name in foreign language : PORT OF HAI PHONG JOINT STOCK COMPANY
- Abbreviation : PORT OF HAIPHONG
- Head Office : No. 8A Tran Phu, Ngo Quyen Ward, Hai Phong City
- Tel : (022) 53 859 945 Fax: (022) 53 859 973
- Website : https://haiphongport.com.vn/

- Business Registration Certificate : No. 0200236845 first issued by Hai Phong City Department of Planning and Investment on June 02, 2008, and 14th revised on April 24, 2026
- Tax code : 0200236845
- Charter capital : VND 3,269,600,000,000
- Number of shares : 326,960,000 shares
- Par value : VND 10,000/ share
- Type of share : Common share
- Logo :
- Stock code : PHP
- Listing exchange : UPCOM
- Legal representative : Mr. Pham Hong Minh – Chairman of the BOM
  Mr. Le Hong Quan – General Director

1.2. Formation and development process

Port of Hai Phong was constructed by the French in 1874 and was transferred to the revolutionary government in 1955 after Hai Phong was completely liberated.

On March 21, 1956, Minister of Transport and Post (now the Ministry of Transport) Mr. Nguyen Tran signed Decree No. 17/ND regarding the placement of Port of Hai Phong under the jurisdiction of the inland water transport sector for management and oversight.

On July 10, 1965, the Ministers' Council (Government) issued Decision No. 136/CP to establish Vietnam Maritime Administration and Port of Hai Phong is an underlying enterprise.

On November 28, 1978, the Government issued Decision No. 300/QD to establish Vietnam Waterway Administration and Port of Hai Phong is an underlying enterprise.

On April 29, 1995, the Prime Minister of the Government issued Decision No. 250/TTg to establish Vietnam National Shipping Lines. Port of Hai Phong is an enterprise directly under Vietnam National Shipping Lines.

On October 12, 2007, the Ministry of Transport issued Decision No. 3088/QD-BGTVT to transition Port of Hai Phong into a one-member limited liability company as a subsidiary of Vietnam National Shipping Lines.

On February 04, 2013, the Prime Minister issued Decision No. 276/QD-TTg approving the Restructuring Project of Vietnam Maritime Corporation for the 2012-2015 period. On March 15, 2013, the Members' Council of Vietnam Maritime Corporation issued Decision No. 103/QD-HHVN approving the list of units under Vietnam National Shipping Lines to be equitized, including Hai Phong Port One Member Limited Liability Company.

On April 8, 2014, Vietnam Maritime Corporation issued Decision No. 118/QD-HHVN approving the plan and transforming Hai Phong Port One Member Limited Liability Company into a joint stock company.

On July 01, 2014, Port of Hai Phong was granted the Business Registration Certificate 5th amended by Hai Phong City Department of Planning and Investment, completing the transformation from Hai Phong Port One Member Limited Liability Company to a Joint Stock Company.

On August 12, 2015, Port of Hai Phong Joint Stock Company began listing on Hanoi Stock Exchange (HNX) with the stock code: PHP.

On September 06, 2022, the stocks of Port of Hai Phong Joint Stock Company officially transferred to trading on the UPCOM exchange.

1.3. Business lines

No.	Code	Business lines
1.	7710	Motor vehicle rental
2.	5022	Inland waterway freight transportation
3.	6810	Real estate business, land use rights of owners, users, or leased properties (except for investment and construction of cemetery infrastructures to assign land use right attached to the infrastructures)
4.	5229	Other transportation support services Details: Arranging or organizing of transport operations by rail, road, sea or air. Logistics consulting services such as planning, organizing, designing, and supporting transportation, warehousing, and distribution of goods. Collecting and issuing transport documents or bills of lading. Unloading services. Cargo counting, weighing, and sampling services. Customs clearance services. Packaging and crating services for transport (excluding maritime navigation services, services for establishing, operating, maintaining, and servicing maritime navigation aids in public waterways and shipping routes, surveying public waterways and shipping routes for the publication of maritime notices, surveying, constructing, and publishing nautical charts in port waters, shipping routes, and shipping routes, constructing and publishing maritime safety documents and publications, regulating and ensuring maritime safety in public waterways and shipping routes, and electronic maritime information services)
5.	8299	Other remaining business support services not elsewhere classified Details: Import-export services (excluding export services, import rights, and distribution rights for goods listed in the prohibited categories for foreign investors and foreign-invested enterprises, such as tobacco and cigars, books, newspapers and magazines, recorded media, precious metals and gemstones, pharmaceuticals, explosives, crude oil and refined oil, rice, cane sugar, and beet sugar)
6.	5210	Warehousing and storage
7.	5222	Direct support services for water transport Details: Port operation activities including management, operation, and leasing of port infrastructure. Support services related to coastal and ocean transport. Inland waterway port operation activities including the management, operation, and leasing of inland waterway port

		infrastructure. Support services related to inland waterway transport (excluding maritime pilotage services)
8.	5610	Restaurants and mobile food service activities
9.	7730	Rental of machinery, equipment, and other tangible goods without operators Details: Rental of cargo handling machinery and lifting equipment.
10.	5630	Beverage service activities (excluding bars)
11.	4933	Road freight transportation
12.	8532	Intermediate-level vocational training Details: Secondary professional education
13.	8610	Hospital and medical station operations
14.	8531	Primary vocational training Details: Vocational training
15.		Technical inspection and analysis Details: Container inspection (including physical and chemical testing and other analyses for containers; excluding judicial administrative services, inspection and certification services for transportation vehicles, technical safety, and environmental protection certification services, technical labor safety inspection services… as specified in Annex I.A5 and I.A22 of Decree No. 31/2021/ND-CP on restricted market access industries for foreign investors)
16.	5621	Providing food services under non-regular contracts with customers
17.	4299	Construction of other civil engineering projects Details: Docks, piers, yards (excluding the construction of projects and services specified in Annex I.A20-A21 of Decree No. 31/2021/ND-CP on restricted market access industries for foreign investors)
18.	**5224 (main)**	Cargo handling
19.	4912	Rail freight transportation
20.	3319	Repair of other equipment
21.	8129	Industrial cleaning and specialized cleaning services Details: Container cleaning services
22.	3312	Machinery and equipment repair
23.	7821	Temporary labor supply. (Excluding temporary labor supply for enterprises involved in labor export and services for sending workers abroad under contract)
24.	5231	Freight forwarding services. Details: Brokerage of sea freight. Freight forwarding service intermediary platforms. Sea freight forwarding agents. Organizing the transportation and delivery of goods on behalf of clients. Operation of customs clearance agents on behalf of clients. Ship agency services including ship supply services. Sea freight forwarding agency services. Multimodal transport services (excluding air freight and general aviation business)

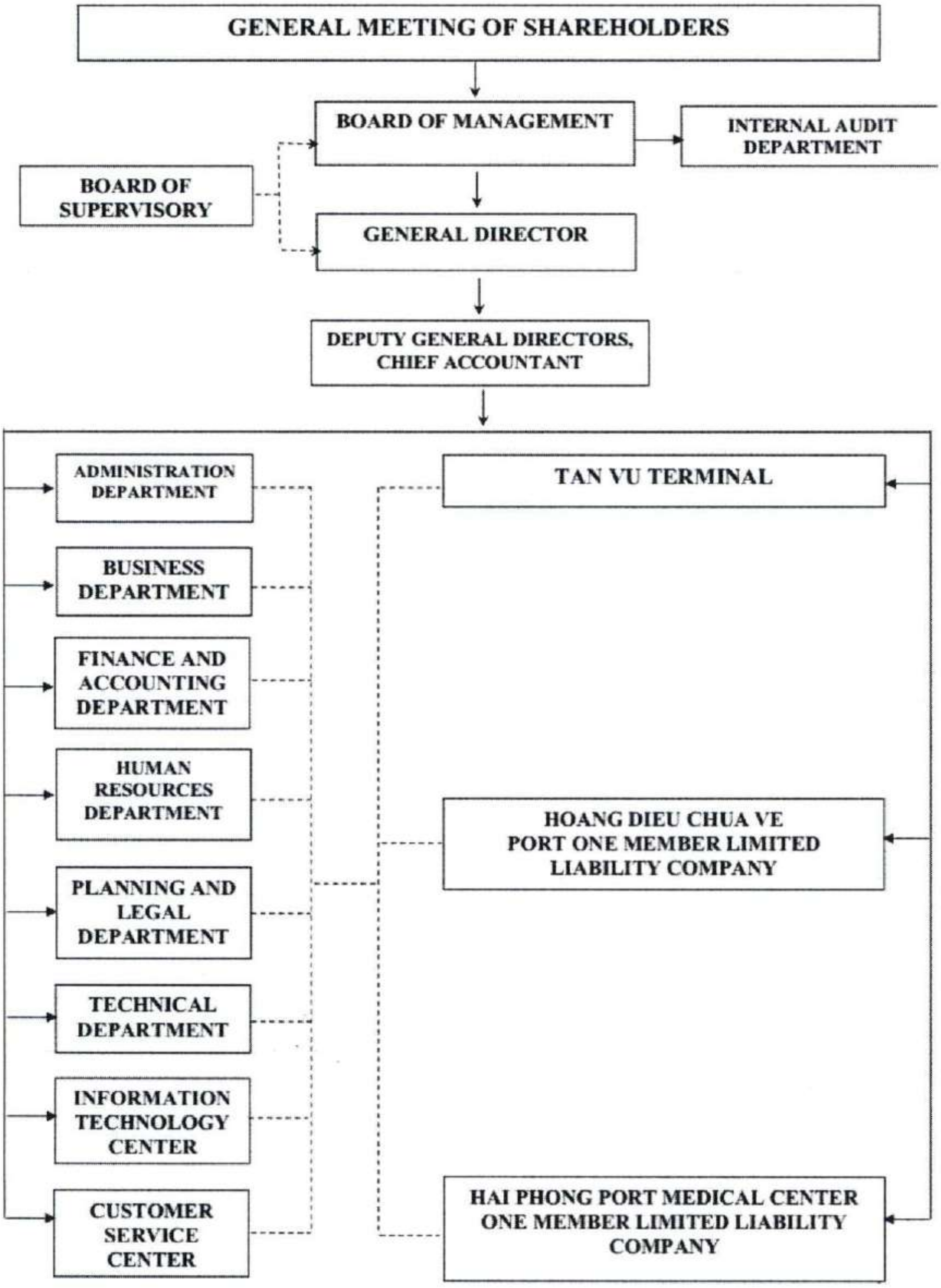
25.	8559	Other education not elsewhere classified
26.	4291	Construction of hydraulic structures
27.	6829	Other real estate activities on a fee or contract basis (excluding real estate auctions and real estate use right auctions)
28.	7020	Management consultancy activities and others (excluding financial, accounting and legal consultancy)
29.	3311	Repair and maintenance of fabricated metal products Details: Repair of container

Source: Port of Hai Phong Joint Stock Company

2. Organizational structure of the Company

Port of Hai Phong Joint Stock Company (Port of Hai Phong) has a governance model as stipulated in Point a, Clause 1, Article 137 of the Law on Enterprises 2020, with the General Meeting of Shareholders, the Board of Management, the Supervisory Board, and the General Director.

3. Governance structure and management apparatus of the Company



Source: Port of Hai Phong Joint Stock Company

Interpretation of governance structure and management apparatus:

The Company's management structure in the joint stock company model includes:

- General Meeting of Shareholders;
- Board of Management;
- Supervisory Board;
- Internal Audit Department;
- General Director

❖ **General Meeting of Shareholders:**

The General Meeting of Shareholders (GMS) is the supreme body and has the authority to decide on all of the matters attributed to it by law or under the Company's Charter. The GMS has the following rights and duties:

- Approve development orientation of the Company;
- Decide on classes of shares and total number of shares of each class authorized to be offered; decide on annual dividend rate for each type of share;
- Elect, dismiss and remove members of the BOM and members of the Supervisory Board;
- Decide investment in or sale of assets that are worth at least 35% of the total assets recorded in the Company's latest financial statement;
- Decide on amendments and supplements to the Company's Charter;
- Approve annual financial statements;
- Decide on repurchase of more than 10% of total number of issued shares of each class;
- Review and handle violations committed by members of the BOM and members of the Supervisory Board causing damages to the Company and its shareholders;
- Decide on reorganization or dissolution of the Company;
- Decide on budget or total remuneration, bonuses and other benefits for the BOM and the Supervisory Board;
- Approve regulations on internal governance and operations of the BOM and the Supervisory Board;
- Approve the list of approved audit firms; decide on the approved audit firm to audit the Company's operation and dismiss such approved auditor when deemed necessary;
- Exercise other rights and obligations in accordance with the laws and this Charter and internal regulations of the Company.

❖ **Board of Management**

The Board of Management is the managerial body of the company and has the right to make decisions on behalf of the company, perform rights and obligations of the company, except the rights and obligations of the GMS.

The BOM has the following rights and obligations:

- Decide on strategies, medium-term development plans, quarterly/ semi-annual/ annual business plans and annual labor use and recruitment of the Company; Decide on project investment, procurement, repair, maintenance, dredging and other urgent unforeseen expenses for production and business activities out of the Company's annual plan approved by the GMS;
- Define operational objectives based on the strategic objectives approved by the GMS;
- Propose classes of shares and total number of shares of each class authorized to be offered;
- Decide on sale of unsold shares among the shares authorized to be offered for each class; decide on raising funds in other forms;
- Decide on selling price of the Company's shares and bonds; propose issuance of convertible bonds and warrant-linked bonds;
- Decide on repurchase of shares as stipulated in Clause 1 and Clause 2, Article 10 of this Charter;
- Decide on market development, marketing and technology solutions;
- Decide on investment plan and investment project that are worth less than 35% of total asset value recorded in the Company's latest financial statements and within its jurisdictions and

limitations prescribed by law;

- Decide on disposal of and assignment of the assets worth that are less than 35% of total asset value recorded in the Company's latest financial statements;
- Approve sale contracts, purchase contracts, borrowing contracts, lending contracts, other contracts and transactions that are worth at least 35% of the total assets recorded in the Company's latest financial statements and contracts and transactions within the jurisdiction of the GMS as prescribed in Point d Clause 2 Article 23 and Clause 4, Article 57 of this Charter;
- Delegate or authorize the General Director to decide on investment plans and investment projects; plans for liquidation, sale of fixed assets, leasing, and renting of fixed assets; borrowing and lending; the Company's internal regulations and other matters within the authority of the BOM;
- Elect, dismiss and remove the Chairman of the BOM; appoint, dismiss, enter into, and terminate contracts with the General Director; decide on salaries, remuneration, bonuses and other benefits of the General Director;
- Appoint authorized representatives to participate in the Members' Council or the GMS in other companies and decide on their remuneration and other benefits; nominate candidates for positions of the Board of Management or the Supervisory Board, or recommend candidates for appointment as supervisors in other entities;
- Decide on appointing, dismissing, entering into and terminating contracts, salaries, bonuses, disciplines and other benefits with/ of the Deputy General Director and the Chief Accountant at the request of the General Director;
- Approve the General Director's appointing, dismissing, entering into and terminating contracts, salaries, bonuses, disciplines and other benefits with/ of the Directors in the underlying branches, department managers or equivalents;
- Supervise and direct the General Director and other managers in the daily business operations of the Company;
- Decide on changing form and contents of the Company's logo;
- Decision on organizational structure and internal management regulations of the Company; decide on incorporation of subsidiaries, branches, representative offices and on capital contributions or share acquisitions in other entities;
- Approve agendas and materials for the GMS meetings; convene the GMS meetings or collect written opinions for the GMS to adopt resolutions;
- Submit audited annual financial statements to the GMS;
- Propose dividend rate; decide on time and procedures for paying dividends or settling business losses;
- Propose reorganization or dissolution of the Company and request bankruptcy of the Company;
- Issue Regulations on operation of the BOM and internal corporate governance regulations after being approved by the GMS;
- Report to the GMS in the latest annual GMS meetings on the contents adopted in the previous Resolutions that have been not realized. In case of any changes in the contents within the jurisdiction of the GMS, the BOM shall submit to the GMS at the latest meeting for approval before execution;
- Exercise other rights and obligations according to the laws, this Charter and the internal

management regulations of the Company within the jurisdiction of the GMS.

The BOM of the Company includes 07 members:

No.	Full name	Position
1	Pham Hong Minh	Chairman of the BOM
2	Nguyen Tuong Anh	Deputy Chairwoman of the BOM
3	Le Hong Quan	Member of the BOM and General Director
4	Ly Quang Thai	Member of the BOM
5	Nguyen Thi Yen	Member of the BOM
6	Le Dong	Member of the BOM
7	Trinh Thi Ngoc Bien	Member of the BOM

❖ **Supervisory Board:**

The Supervisory Board of the Company has 3 supervisors. The term of office of a supervisor does not exceed 5 years and re-elected without term limit.

Head of the Supervisory Board is elected by the Supervisory Board among the Supervisors; The Head of the Supervisory Board is elected, dismissed and removed under the majority rule. More than half of the Supervisory Board members must be residents of Vietnam. The Head of the Supervisory Board must possess a university degree or higher in economics, finance, accounting, auditing, law, business administration, or another major that is relevant to the Company's business operation.

The Supervisory Board has the following rights and obligations:

- Supervise the BOM and the General Director managing the company;
- Inspect rationality, legitimacy, truthfulness and prudency in business administration; systematic organization, uniformity and appropriateness of accounting works, statistics and preparation of financial statements.
- Validate the adequacy, legitimacy and truthfulness of the income statements, annual and biannual financial statements, reports on performance of the BOM; submit validation reports at the annual GMS. Review contracts and transactions with related persons subject to approval by the BOM or the GMS and offer recommendations on contracts and transactions to be approved by the BOM or the GMS;
- Review, inspect and evaluate the effectiveness of the internal control, internal audit, risk management and early warning systems of the company;
- Inspect accounting books, accounting records, other documents of the company, the company's administration where necessary, under resolutions of the GMS or at the request of the shareholder or group of shareholders specified in Clause 2 Article 18 of this Charter;
- When requested by the shareholder or group of shareholders specified in Clause 2 Article 18 of this Charter, the Supervisory Board carries out an inspection within 07 working days from the day on which the request is received. Within 15 days after the end of the inspection, the Supervisory Board submits a report to the BOM or the requesting shareholder or group of shareholders. The inspection must not obstruct normal operation of the BOM or interrupt the company's business operation.
- Propose changes or improvements to the company's organizational structure and business management to the BOM or the GMS.
- Promptly submit a written notification to the BOM whenever a member of the BOM and the General Director is found to be violating Article 55 of this Charter, request the violator to stop the violations and implement remedial measures.

- Participate in and discuss at the GMS meetings of the BOM and other meetings of the company;
- Employ independent counsels and internal audit unit of the company to perform their tasks;
- Discuss with the BOM before submitting reports and proposals to the GMS;
- Submit and request the GMS to approve the list of accredited audit organizations, which will audit the company's financial statements; choose the accredited audit organization that audits the company's operation; discharge accredited auditors where necessary;
- Take responsibility to the shareholders for their supervision tasks;
- Supervise the company's finance, lawfulness of operation of members of the BOM, the General Director and other executives;
- Cooperate with the BOM, the General Director and shareholders;
- Send a written notice to the BOM within 48 hours after discovery of violations against the law or the company's charter by a member of the BOM, the General Director or another executive of the company, and request the violator to stop committing the violations and take remedial measures;
- Formulate the operational regulation of the Supervisory Board and submit it to the GMS for approval;
- Have the right to access the Company's documents at the headquarters, branches and other locations; enter the executives' and employees' workplace during working hours;
- Have the right to request the BOM, members of the BOM, the General Director and other executives to provide timely, sufficient, accurate information and documents on management and business operations of the Company;
- Report of the Supervisory Board at the annual general meeting of shareholders on business performance of the Company and performance of the BOM and the General Director and report on self-assessment of performance of the Supervisory Board and its members must ensure the following contents:
  + Renumeration, operating costs and other benefits of the Supervisory Board and its members as stipulated in Article 54 of this Charter;
  + Summaries of meetings of the Supervisory Board and its verdicts and proposals;
  + Results of supervision of the company's financial statements, finance and operation;
  + Evaluation of transactions between the Company, subsidiary companies and companies over 50% charter capital of which is held by the Company with members of the BOM, the General Director, other executives of the Company and their related persons; transactions between the company with companies whose founders or executives are members of the BOM, the General Director or executives over the last 03 years from the transaction date;
  + Supervision for the BOM, the General Director or executives of the Company;
  + Evaluation of coordination between the Supervisory Board and the BOM, the General Director or shareholders
- Have the right to provide information as stipulated in Article 171 of the Law on Enterprises;
- Exercise other rights and obligations in accordance with the Law on Enterprises, this Charter and Resolutions of the General Meeting of Shareholders;

The Company's Supervisory Board has 03 members, specifically:

No.	Full name	Position
1	Tran Thi Thanh Hai	Head of the Supervisory Board
2	Vu Thi Thanh Duyen	Member of the Supervisory Board
3	Nguyen Thi Minh Nguyet	Member of the Supervisory Board

❖ **Internal Audit Department**

The Internal Audit Department is established by the BOM, decides on organizational structure and various mechanisms of members of the internal audit department and assists the BOM in developing internal audit procedures in the Port of Hai Phong and submitting to the BOM for review and approval.

The internal audit department has the following powers:

a. Duties

- Assist the BOM in developing internal audit procedures in the Port of Hai Phong and submitting to the BOM for review and approval;
- Prepare annual internal audit plans for submission to the BOM for approval and implement internal audits according to the approved audit plans;
- Implement internal audit policies, processes and procedures which have already been approved and assure quality and effectiveness thereof;
- Carry out unscheduled audits and offer counsels at the request of the Company's BOM;
- Recommend measures to correct and remedy errors; propose measures to improve and increase efficiency and performance of internal audit systems;
- Prepare audit reports;
- Inform and send internal audit results on time in accordance wit the regulations in force;
- Develop, modify, supplement and perfect internal audit approaches and scope of internal audit in order to keep abreast of the growth of the Port of Hai Phong;
- Consult the BOM in selecting and controlling use of the independent audit services and ensure savings and efficiency;
- Present internal auditors' opinions upon request so that the BOM considers and decides on their financial plans, distribution and allocation of the financial plans, estimated budget, final budget accounts, financial statements and governance reports;
- Maintain effective exchange with independent auditors of the Port of Hai Pong to ensure effective cooperation;
- Perform other duties assigned by the BOM in accordance with the law.

b. Powers

- Actively perform tasks specified in the approved audit plans;
- Provide necessary resources to carry out the tasks under the approved plan;
- Fully and timely provide all information and documents necessary for internal audit;
- Access and consider all professional processes and property during the internal audit process;
- Meet all staff members of audited units and interview them about issues related to audited matters;
- Receive documents, records and meeting minutes from the BOM and from other entities related to internal audit activities;
- Attend internal meetings in accordance with laws and regulations of the Port of Hai Phong to ensure internal audit rules:
  + Be invited to attend the BOM meetings;

+ Attend the meetings to assign the annual plans to the branches and affiliated units of the Port of Hai Phong and weekly/ monthly/ quarterly/ annual meetings chaired by the General Director;
+ Attend the meetings with the state management authorities related to the BOM and the Internal Audit Department;
+ Attend other meetings related to internal audit

- Oversee, assess and monitor corrective and remedial actions against errors and incomplete issues which have been recorded and warned of in audit reports by leaderships of audited units and departments;
- Have access to protection against refusal of collaboration of audited departments/units;
- Have access to training in improving competencies of staff of internal audit departments;
- Second auditors, equity representative and staff in all other departments and units of the Port of Hai Phong to involve in the internal audits, when necessary, provided that dependence and objectivity of the internal audit are ensured.
- All staff, employees and managers in the Port of Hai Phong are responsible for providing documents and explain and fully and timely coordinate and support the internal audit department in fulfilling its role and responsibilities.

c. Responsibilities

- Take responsibility before the BOM of the Port of Hai Phong for internal audit results, assessments, conclusions, recommendations and proposals in the internal audit report;
- Keep information confidential and store relevant information in accordance with the law and the internal audit rules of the Port of Hai Phong Joint Stock Company;
- Promptly monitor, urge and inspect the implementation results of recommendations following the internal audits by departments/units under and directly affiliated with the Port of Hai Phong that are audited;
- Continuously improve professional capacity and maintain professional ethics;
- Take other responsibilities as prescribed by law and the internal audit rules of the Port of Hai Phong;
- Oversee, assess and monitor corrective and remedial actions against errors and incomplete issues which have been recorded and warned of in audit reports by leaderships of audited units and departments
- The Company's internal audit department includes 05 members, specifically:

No.	Full name	Position
1	Nguyen Anh Tuan	Vice Head in charge
2	Phan Anh Tuan	Vice Head
3	Vu Van Hoi	Employee
4	Hoang Thi Ha	Employee
5	Vu Thi Lan An	Employee

❖ **General Director:**

The General Director is the person who manages the Company's daily business operation and is responsible to the BOM and the law for exercising the rights and assigned obligations.

The General Director has the following rights and obligations:

- Decide on matters related to the Company's day-to-day business operation that do not fall under the authority of the BOM;

- Organize and implement resolutions and decisions of the BOM;
- Organize and implement the Company's business plans and investment plans;
- Propose the Company's organizational structure and internal management regulations;
- Propose and recommend the BOM to consider policies and specific quantity of employees holding positions under the appointment authority of the BOM to support for the General Director's management;
- Appoint, dismiss, enter into, and terminate contracts, salaries, remuneration, bonuses, disciplines and other benefits with/ of the Director in the underlying branches, the Department Managers and equivalent after the BOM approves;
- Decide on appointing, dismissing, entering into and terminating contracts, salaries, remuneration, bonuses, disciplines and other benefits with/ of the Deputy Director in the underlying branches, the Department Deputy Managers and equivalents;
- Decide on salary and other benefits for the employees in the Company and persons under the appointment authority of the General Director;
- Recruit employees;
- Propose dividend payment plans and handle business losses;
- Propose the BOM to make decision on appointing authorized representatives to participate in the Members' Council, the BOM or the General Meeting of Shareholders in companies in which the Company has invested capital, and to propose the remuneration and other benefits of those representatives for the Board of Directors' review;
- Submit to the BOM for approving the annual recruitment and labor use plans;
- Propose measures to improve the Company's operations and management;
- Make decisions and enter into sale contracts, purchase contracts, borrowing contracts, lending contracts, other contracts and transactions related to the Company's day-to-day business activities in conformity wit this Charter and the applicable laws, unless he/ she is no longer the legal representative of the Company;
- Issue the internal rules and regulations related to the General Director's management;
- Exercise other rights and obligations according to the laws, the Charter, the internal regulations, resolutions and decisions of the BOM and employment contracts signed wit the Company.

The Company's Executive Board includes 01 General Director, 02 Deputy General Director and 01 Chief Accountant.

No.	Full name	Position
1	Le Hong Quan	General Director
2	Ha Vu Hao	Deputy General Director
3	Chu Minh Hoang	Deputy General Director
4	Dao Thi Thu Ha	Chief Accountant

❖ The Internal Audit Department, the Company Secretariat, specialized departments, and branches advise, assist, and implement the directives of the BOM and the General Director. The organizational structure, functions, and responsibilities of these units are specifically defined by the competent authority that decided to establish them.

4. Information on parent company and subsidiaries

❖ ***List of major shareholders holding 5% or more of the Company's share capital as of March 31, 2026***

Structure of major shareholders holding 5% or more of the Company's share capital

No.	Shareholders	Business Registration Certificate	Address	Number of shares	Percent/ charter capital
1	Vietnam Maritime Corporation (VIMC)	0100104595	No. 1 Dao Duy Anh, Kim Lien Ward, Hanoi city	302,641,377	92.56%
	Total			**302,641,377**	**92.56%**

Source: Port of Hai Phong Joint Stock Company and National Business Registration E-Portal

❖ **Information on parent company of the Company**

List of parent company of Port of Hai Phong Joint Stock Company as of March 31, 2026

No.	Company name	Business Registration Certificate	Main business line	Ownership ratio	Voting rate
1	Vietnam Maritime Corporation (VIMC)	0100104595	Coastal and ocean freight transport	92.56%	92,56%

Source: Port of Hai Phong Joint Stock Company and National Business Registration E-Portal

❖ **Information on subsidiaries of the Company**

List of subsidiaries of Port of Hai Phong Joint Stock Company as of March 31, 2026

No.	Name	Business Registration Certificate	Main business line	Voting rate	Ownership ratio
1	Dinh Vu Port Investment and Development Joint Stock Company	0200511481	Other transportation support services	51%	51%
2	Hai Phong Port Tugboat and Transport Joint Stock Company	0201040588	Direct support services for water transport	60.278%	60.278%
3	Hoang Dieu Chua Ve Terminal One Member Limited Liability Company	0201712790	Cargo handling	100%	100%
4	Hai Phong Port Medical Center One Member Limited Liability Company	0201712818	Operations of polyclinics, specialized clinics, and dental clinics	100%	100%
5	Hai Phong Port Training and Technical services Joint Stock Company	0201712800	Maintenance and repair of machinery and equipment	90%	90%

Source: Port of Hai Phong Joint Stock Company and National Business Registration E-Portal

5. Information on foreign ownership ratio

- **Maximum foreign ownership ratio in the Company as stipulated by law:**

On April 15, 2022, the State Securities Commission has received Official Letter No. 2077/UBCK-PTTT on notification documents of changes in maximum foreign ownership ratio in Port of Hai Phong Joint Stock Company (PHP), thereby the maximum foreign ownership ratio in PHP is 49%.

- **Maximum foreign ownership ratio in the public company as decided by the GMS and as stipulated in the Company's Charter:** None
- **Foreign ownership ratio in the issuer:**

Based on shareholder information closed as of March 23, 2026 – the record date for shareholders entitled to attend the 2026 Annual General Meeting of Shareholders of Port of Hai Phong Joint Stock Company provided by Vietnam Securities Depository and Clearing Corporation, the foreign investors' ownership ratio in Port of Hai Phong Joint Stock Company is 0.134%.

6. Business operations

Port of Hai Phong is a leading port enterprise in Vietnam, playing a crucial role as an important international trade gateway in the Northern region. With its modern deep-water and river port systems, a comprehensive network of wharves, warehouses, and operational equipment, Port of Hai Phong is capable of receiving a diverse range of container ships, general cargo ships, and large-tonnage RoRo vessels. The enterprise has continuously invested in technology, developed green and smart ports, and improved the quality of its logistics services. Its strategic location and superior operational capabilities create a foundation for sustainable growth and significant attractiveness to domestic and foreign investors.

6.1. Operation capacity

With extensive experience in port operation and management, Port of Hai Phong has capacity to effectively meet the requirements of international shipping lines and customers, including those with the most stringent operational standards. The company possesses a comprehensive, modern infrastructure system that has been continuously invested in and upgraded, including:

- Large-scale warehouse and depot system;
- System of modern berths to receive a wide variety of vessels;
- Advanced and environmentally friendly loading and unloading equipment;
- Smart operation management and information technology system

Warehouse system

Port of Hai Phong has a large-scale warehouse and depot system synchronously invested in Chua Ve, Dinh Vu, Tan Vu and Lach Huyen, effectively satisfying demands of storage, transshipment and handling of containers, general cargos and automotive goods. The container yards can simultaneously accommodate tens of thousands of TEUs, including refrigerated containers, with dedicated power supply systems. The modern CFS warehouses, general cargo warehouses, and depots integrated with CATOS management technology and intelligent operating models help optimize operations, increase cargo handling speed, and effectively connect with regional and international logistics chains…

Berths

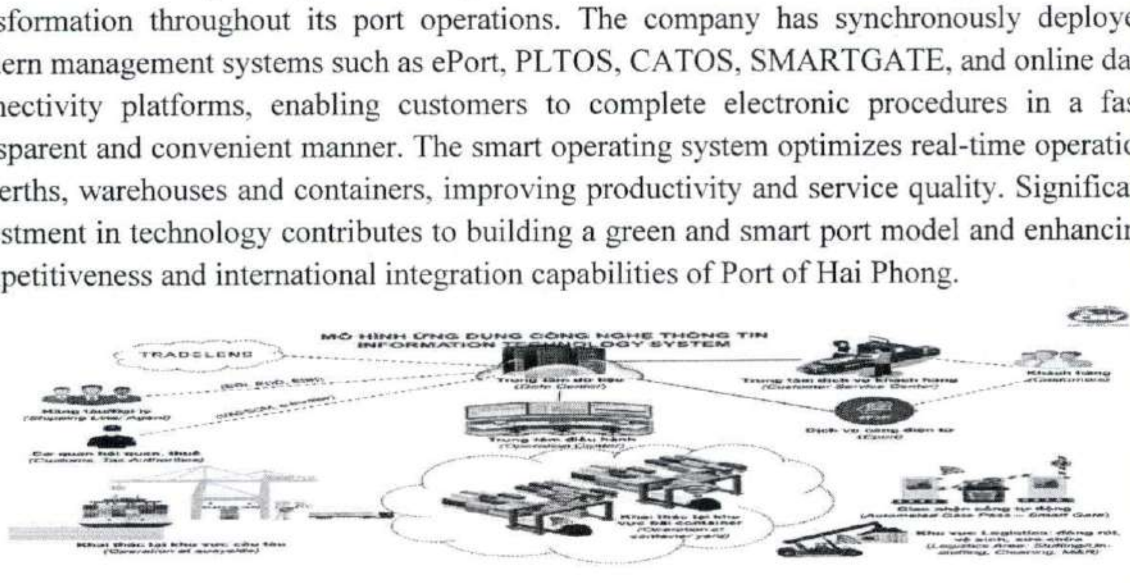
Port of Hai Phong possesses a large-scale deep-water port and river port system, creating a comprehensive advantage at the Northern maritime gateway of Vietnam. Lach Huyen deep-water terminal is capable of receiving heavy-duty container ships serving international shipping routes directly from Hai Phong to Europe, the East and West coasts of the United States, while the river port system connects Hai Phong with the Inner Asia region. Port of Hai Phong also boasts a modern berth system capable of accommodating a variety of container ships, general cargo ships, and RoRo vessels with a deadweight tonnage of up to hundreds of thousands of DWT. Combination of synchronized infrastructure, large operational capacity, and strategic location optimizes logistics costs, enhances competitiveness, and creates a foundation for sustainable growth for businesses and investors.

Loading and unloading equipment

Hai Phong Port possesses a modern and integrated system of operational equipment serving container ships, general cargo, bulk cargo, project cargo, and RORO vessels, including STS, RTG, and eRTG cranes, container forklifts, transport vehicles, and advanced handling equipment meeting international standards. The equipment is integrated with modern technology, contributing to emission reduction and green and smart port development. Continuous investment in equipment capacity helps the port improve operational efficiency, shorten vessel turnaround times, and optimize the supply chain for domestic and international customers.

Information technology

Port of Hai Phong has promoted applications of information technology and digital transformation throughout its port operations. The company has synchronously deployed modern management systems such as ePort, PLTOS, CATOS, SMARTGATE, and online data connectivity platforms, enabling customers to complete electronic procedures in a fast, transparent and convenient manner. The smart operating system optimizes real-time operation of berths, warehouses and containers, improving productivity and service quality. Significant investment in technology contributes to building a green and smart port model and enhancing competitiveness and international integration capabilities of Port of Hai Phong.



6.2. Main products and services

The Company's main activity is trading in and operation of seaport and its services. Main products and services of Port of Hai Phong Joint Stock Company include:

- Cargo handling;
- Cargo transport;
- Cargo warehousing and storage;
- Container repair and cleaning service;
- Beginning and intermediate training;
- Medical and clinic service;
- Towage and ship assistance;
- Other Logistics services

Cargo handling

Cargo handling services of Port of Hai Phong are operated in accordance with the modern standards with high productivity and operation, effectively meeting the needs of shipping lines and domestic and international importers and exporters. The port is capable of handling a diverse range of cargo types, including containers, general cargo, super-long and super-heavy cargoes, and RoRo cargoes, thanks to its integrated berth system and advanced loading and unloading equipment. The operational process applies information technology and automation to shorten vessel turnaround time, optimize logistics costs, and enhance safety and service quality for the customers.

Cargo transport

Hai Phong Port has a direct railway connection to the Port, creating favorable conditions to receive and transport the goods by rail to key economic centers and industrial zones in Northern Vietnam. This advantage will be further enhanced when Lao Cai – Hanoi – Hai Phong railway project is implemented, forming a strategic transport corridor connecting Southwest China with Hai Phong seaport. Through this, Port of Hai Phong will have more opportunities to expand its role as a logistics center, transship import and export goods, and transit goods along the Kunming – Lao Cai – Hanoi – Hai Phong – Quang Ninh economic corridor. As part of the all-in-one service package, Port of Hai Phong provides its customers with road transport services. With a fleet of annually invested transport vehicles, we always ensure fast, safe and efficient transport of the goods within Hai Phong or inter-provincially, meeting all your requirements. Port of Hai Phong is collaborating with numerous barge transportation service providers to handle and transport the goods. The Port's fleet of barges, with a capacity of up to 128 TEU/trip, is always ready to serve the transportation needs of cargo carriers, in cooperation with many specialized barge transport service providers for cargo handling and transportation. The Port's barge fleet, with a capacity of up to 128 TEU/trip, is always ready to serve the inland waterway cargo transportation needs of shipping lines and timely support for the customers when they have need for port transfers or transshipment with large quantities of containers at competitive costs, helping to bring high economic efficiency.

Warehousing and storage of goods

Understanding the increasing needs of customers, Port of Hai Phong provides it's the customers with a fast, safe and convenient 24/7 delivery service. Port of Hai Phong on behalf of the customers receives & supervises the goods from the ship, from the port warehouse to deliver the goods at the port to the shipper and vice versa.

Port of Hai Phong has constantly invested in warehouse infrastructure and information technology system to monitor, manage and connect to exchange reports to the shipping lines in a timely manner, DGPS system supports the customers to look up the container locations at the Port yard.

Container repair and cleaning service

It is operated by Hai Phong Technical Services and Training Joint Stock Company that directly coordinates and deploys professional work related to container repair and cleaning to meet the standards set by the customers for empty containers at the Port.

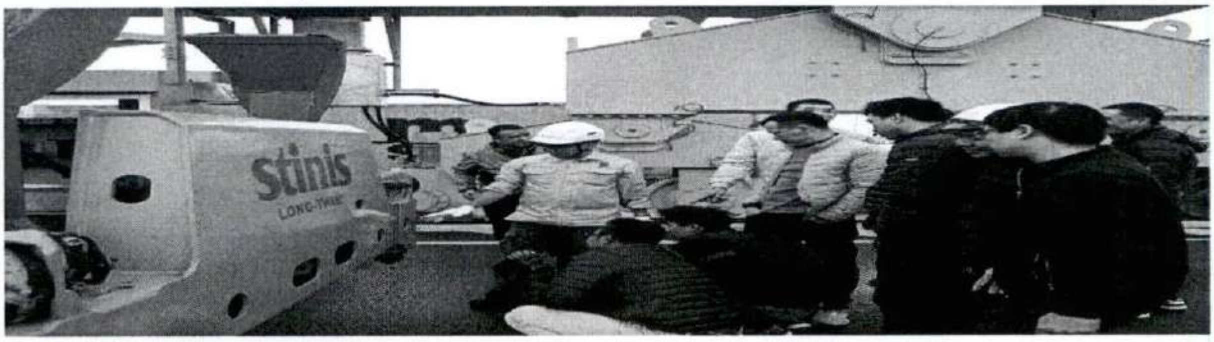
Medical and clinic service

Hai Phong Port Medical Center One-Member LLC has main functions including medical examination and treatment services, health check-ups, and issuance of health certificates; preventive medical services for businesses, disease prevention, periodic health check-ups, occupational disease and injury prevention; emergency medical services at production sites and at home; passenger transportation services by ambulance and other services.

Beginner and intermediate training

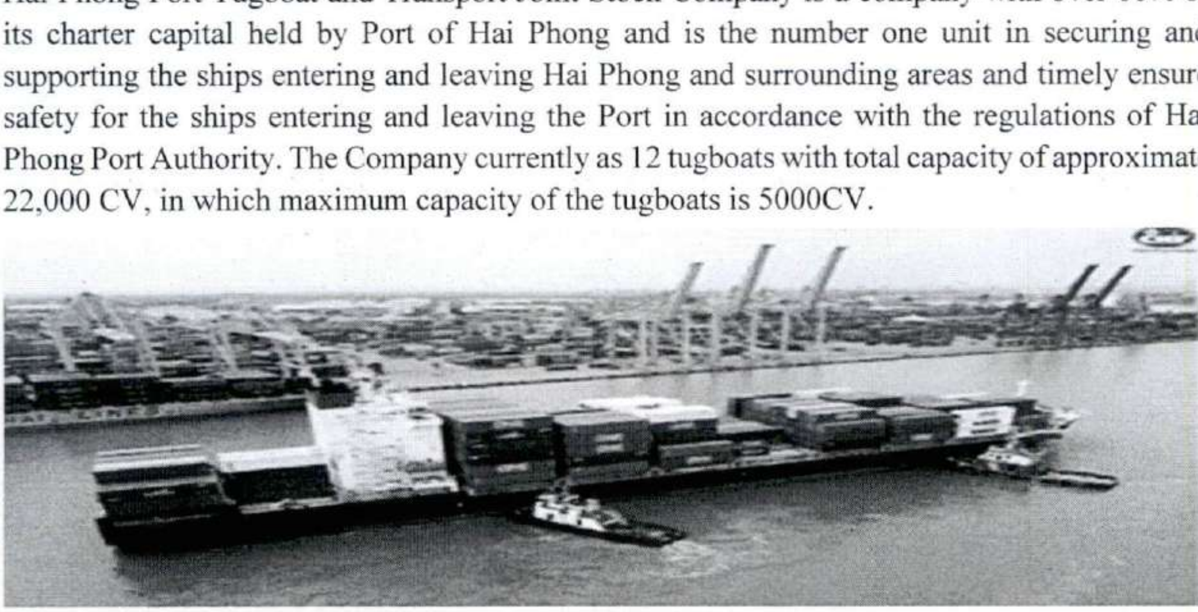
Port of Hai Phong Technical Services and Training Joint Stock Company, formerly Hai Phong Port Technical Training School, was established from the early days of foundation of Port of Hai Phong. Its main mission is to train and develop professional skills for the port's staff and workers. With teaching experiences accumulated over years, Port of Hai Phong Technical

Services and Training Joint Stock Company is now one of the leading units in the field of vocational training and professional development in logistics and port operations, meeting the demand for high-quality labor for over 40 ports in Hai Phong City and throughout the country.



Towage and ship assistance

Hai Phong Port Tugboat and Transport Joint Stock Company is a company with over 60% of its charter capital held by Port of Hai Phong and is the number one unit in securing and supporting the ships entering and leaving Hai Phong and surrounding areas and timely ensure safety for the ships entering and leaving the Port in accordance with the regulations of Hai Phong Port Authority. The Company currently as 12 tugboats with total capacity of approximate 22,000 CV, in which maximum capacity of the tugboats is 5000CV.



Other Logistics services

Other logistics services: Ship brokerage, ship agency services, sea freight agency services, forwarding services, tally, cargo lifting, customs clearance services

Source: Port of Hai Phong Joint Stock Company

6.3. Operating market

Hai Phong Port is the most important international gateway port in the Northern region, playing a central role in the logistics and import-export chain of the Northern key economic zone. The Port's operating market includes both domestic and international markets. Domestic markets focus on serving major industrial and commercial centers such as Hanoi, Hai Duong, Bac Ninh, Thai Nguyen, and the entire Red River Delta region; international markets are regularly connected to shipping routes to Asia, Europe, and America, meeting Vietnam's import and export needs with major markets worldwide. Hai Phong Port handles a diverse range of goods, including containers, general cargo, bulk cargo, and project cargo, closely linked to the international industrial and trade production chain.

6.4. Revenue structure

Port of Hai Phong Joint Stock Company is an enterprise specialized in port operation, warehousing services, logistics, and related auxiliary services for maritime transport.

Revenue from sale of goods and provision of services

(Parent company)

Unit: VND million

Items	2024	2025	% increase/ decrease in 2025 compared to 2024	3 first months of 2026
Revenue from provision of services	1,373,822	1,732,726	26.12%	461,838
Total	**1,373,822**	**1,732,726**	**26.12%**	**461,838**

(Source: Audited separate financial statements in 2024, 2025 and financial statements in Quarter I of 2026 prepared by the Company)

Revenue from sale of goods and provision of services

(Consolidated)

Unit: VND billion

Items	2024	2025	% increase/ decrease in 2025 compared to 2024	3 first months of 2026
Revenue from provision of services	2,595,479	2,730,325	5.20%	744,856
Total	**2,595,479**	**2,730,325**	**5.20%**	**744,856**

(Source: Audited consolidated financial statements in 2024, 2025 and financial statements in Quarter I of 2026 prepared by the Company)

In order to develop Hai Phong Port into a strong and thriving enterprise, maintain its position as one of the leading port operators in the Northern region, and fully utilize its existing infrastructure, equipment and personnel, PHP has made efforts to implement several specific plans and directions as follows:

- Improve efficiency of port operation, which is the main production segment of the Port, in order to fully utilize existing infrastructure, equipment, and personnel;
- Research and coordinate with member companies of Vietnam Maritime Corporation and the customers to implement logistics services and other related services;
- Effectively implement the coordination regulations between member enterprises of the Vietnam Maritime Corporation to increase cargo volume and the number of ships arriving at the Port;

- Strengthen management and supervision, improve efficiency of the organizational structure and quality of human resources by developing and adjusting internal documents, regulations, and rules to suit the actual situation and in accordance with the Charter of the joint-stock company, thereby enhancing specialization, discipline, and work efficiency at all levels within the Port;
- Continue to make adjustments and reorganize the management structure to ensure a lean and efficient workforce and reduce costs.

7. Business performance

Some items of the Company's production and business activities

(Parent company)

Unit: VND billion

No.	Items	2024	2025	% increase/ decrease in 2025 compared to 2024	3 first months of 2026
1	Total assets	7,316,052	8,916,642	21.88%	8,870,008
2	Owner's equity	5,445,805	6,157,732	13.07%	6,348,061
3	Net revenue	1,373,822	1,732,726	26.12%	461,838
4	Gross revenue from sale of goods and provision of services	515,846	816,980	58.38%	265,470
5	Net operating profit	730,385	863,211	18.19%	237,802
6	Other profit	7,693	310,024	3,929.91%	205
7	Profit before tax	738,078	1,173,235	58.96%	238,007
8	Profit after corporate income tax	642,427	979,630	52.49%	190,329
9	Dividend yield	20.12%	29.89%	48.57%	0
10	Dividend payout ratio	6%	9%	50%	0

(Source: Audited separate financial statements in 2024, 2025 and financial statements in Quarter I of 2026 prepared by the Company)

Some items of the Company's production and business activities

(Consolidated)

Unit: VND billion

No.	Items	2024	2025	% increase/ decrease in 2025 compared to 2024	3 first months of 2026
1	Total assets	8,493,639	9,913,792	16.72%	9,947,876
2	Owner's equity	6,360,793	6,816,882	7.17%	7,168,422
3	Net revenue	2,595,479	2,730,325	5.20%	744,856
4	Gross revenue from sale of goods and provision of services	990,034	1,276,707	28.96%	408,855
5	Net operating profit	949,956	1,150,340	21.09%	420,932
6	Other profit	249,889	106,834	-57.25%	1,643

No.	Items	2024	2025	% increase/ decrease in 2025 compared to 2024	3 first months of 2026
7	Profit before tax	1,199,846	1,257,175	4.78%	422,574
8	Profit after corporate income tax	975,117	984,474	0.96%	351,540
9	Dividend yield	20.12%	29.89%	48.57%	0
10	Dividend payout ratio	6%	9%	50%	0

(Source: Audited consolidated financial statements in 2024, 2025 and financial statements in Quarter I of 2026 prepared by the Company)

As at December 31, 2025, total assets of the Company reached VND 9,914 billion, an increase of 16.72% compared to 2024. At the end of 2025, profit before tax of Port of Hai Phong recorded VND 1,257 billion, expanded by 4.78% compared to the same period of 2024.

❖ **Short-term receivables**

Short-term receivables (parent company)

Unit: VND billion

No.	Items	31/12/2024	31/12/2025	31/03/2026
1	Short-term trade receivables	149,998	129,992	145,077
2	Short-term advances to suppliers	348,150	83,143	143,031
3	Other short-term receivables	307,287	344,494	333,098
4	Provision for doubtful short-term receivables	(27,221)	(27,531)	(27,531)
Total		**778,214**	**530,099**	**593,675**

(Source: Audited separate financial statements in 2024, 2025 and financial statements in Quarter I of 2026 prepared by the Company)

Short-term receivables (Consolidated)

Unit: VND billion

No.	Items	31/12/2024	31/12/2025	31/03/2026
1	Short-term trade receivables	295,747	260,234	292,231
2	Short-term advances to suppliers	391,899	81,010	144,803
3	Other short-term receivables	322,792	351,351	299,671
4	Provision for doubtful short-term receivables	(37,368)	(39,140)	(39,140)
Total		**973,070**	**653,455**	**697,565**

(Source: Audited consolidated financial statements in 2024, 2025 and financial statements in Quarter I of 2026 prepared by the Company)

❖ **Long-term receivables**

Long-term receivables (parent company): None

Long-term receivables (consolidated)

Unit: VND billion

STT	Items	31/12/2024	31/12/2025	31/03/2026
1	Other long-term receivables	93	52	49
Total		**93**	**52**	**49**

(Source: Audited consolidated financial statements in 2024, 2025 and financial statements in Quarter I of 2026 prepared by the Company)

❖ **Liabilities**

Table 16. Liabilities (parent company)

Unit: VND million

No.	Items	31/12/2024	31/12/2025	31/03/2026
A	**Current liabilities**	**1,388,931**	**1,041,837**	**589,843**
1	Short-term trade payables	834,923	330,680	105,872
2	Short-term advances from customers	14,247	3,186	1,710
3	Dividends payable	-	-	237
3	Taxes and payables to the State	58,981	208,170	103,108
4	Payables to employees	97,802	127,775	32,000
5	Short-term accrued expense	225,264	237,605	234,438
6	Short-term unrealized revenue	5,353	2,731	-
7	Other short-term payables	107,465	84,645	83,897
8	Short-term borrowings and finance lease liabilities	23,523	24,562	11,225
9	Bonus and welfare fund	21,373	22,484	17,355
B	**Non-current liabilities**	**481,315**	**1,717,073**	**1,932,104**
1	Long-term borrowings and finance lease liabilities	481,315	1,717,073	1,932,104
Total		**1,870,246**	**2,758,911**	**2,521,947**

(Source: Audited separate financial statements in 2024, 2025 and financial statements in Quarter I of 2026 prepared by the Company)

Table 17. Liabilities (consolidated)

Unit: VND billion

No.	Items	31/12/2024	31/12/2025	31/03/2026
A	**Current liabilities**	**1,638,304**	**1,251,335**	**720,049**
1	Short-term trade payables	852,623	355,410	119,799
2	Short-term advances from customers	19,395	8,602	15,960
	Dividends payable	-	-	2,432
3	Taxes and payables to the State	99,559	245,662	129,211
4	Payables to employees	225,796	223,040	79,390
5	Short-term accrued expense	226,889	245,682	242,710
6	Short-term unrealized revenue	5,353	2,731	-
7	Other short-term payables	126,260	101,660	86,236
8	Short-term borrowings and finance lease liabilities	23,524	24,562	11,225

No.	Items	31/12/2024	31/12/2025	31/03/2026
9	Provision for short-term payables	18,100	-	-
10	Bonus and welfare fund	40,805	43,986	33,086
B	**Non-current liabilities**	**494,541**	**1,845,576**	**2,059,404**
1	Long-term borrowings and finance lease liabilities	484,949	1,747,194	1,962,224
2	Deferred income tax	9,592	3,074	3,234
3	Long-term unrealized revenue	-	95,308	93,946
	Total	**2,132,845**	**3,096,910**	**2,779,454**

*(Source: Audited consolidated financial statements in 2024, 2025 and financial statements in *Quarter I of 2026 prepared by the Company)*

❖ **Fixed assets**

Table 18. Situation of fixed assets as at March 31, 2026 (parent company)

Unit: VND billion

Items	Historical cost	Residual value	Residual value/ historical cost (%)
Tangible fixed assets	**4,159,330**	**1,222,891**	**29.40%**
Buildings and structures	1,155,816	528,354	45.71%
Machinery and equipment	43,209	9,631	22.29%
Transport and transmission mean	2,877,151	656,526	22.82%
Management machinery and equipment	83,154	28,380	34.13%
Intangible fixed assets	**41,536**	**8,330**	**20.05%**
Computer software	41,536	8,330	20.05%
Total	**4,200,866**	**1,231,221**	**29.31%**

(Source: Financial statements in Quarter I of 2026 prepared by the Company)

Table 19. Situation of fixed assets as at March 31, 2026 (consolidated)

Unit: VND billion

Items	Historical cost	Residual value	Residual value/ historical cost (%)
Tangible fixed assets	**6,530,222**	**1,496,371**	**22.91%**
Buildings and structures	1,943,027	615,874	31.70%
Machinery and equipment	851,824	155,158	18.21%
Transport and transmission mean	3,603,120	681,194	18.91%
Management machinery and equipment	132,251	44,145	33.38%
Other tangible fixed assets	-	-	-
Intangible fixed assets	**50,569**	**9,528**	**18.84%**
Computer software	50,569	9,528	18.84%
Total	**6,580,791**	**1,505,899**	**22.88%**

(Source: Consolidated financial statements in Quarter I of 2026 prepared by the Company)

8. Key financial indicators

Table 20. Key financial indicators (parent company)

Indicators	2024	2025
1. Liquidity ratios (times)		
- Current ratio: Current assets/ Current liabilities	1.04	1.38
- Quick ratio: (Current – Inventories – Inventories/ Current liabilities	0.97	1.31
2. Capital structure (times)		
- Debt to Total Assets Ratio	0.2	0.31
- Debt to Equity Ratio	0.34	0.45
3. Operating efficiency (turn)		
- Inventory turnover: Cost of goods sold/ Average inventories	10.1	10.08
- Total asset turnover: Net Revenue/ Average Total Assets	0.18	0.21
- Working capital turnover: Net revenue/ Average current assets	0.89	1.18
4. Profitability ratios (%)		
- Return on Sales (ROS): Profit after Tax/ Net Revenue	46.76%	56.54%
- Return on Equity (ROE) Profit after Tax / Average Equity	12.31%	16.89%
- Return on Assets (ROA) Profit after Tax / Average Total Assets	8.29%	12.07%
- Earnings per share (EPS) (VND)	-	-

(Source: Audited separate financial statements for the years 2024, 2025)

Table 21. Key financial indicators (consolidated)

Indicators	2024	2025
1. Liquidity ratios (times)		
- Current ratio: Current assets/ Current liabilities	1.89	2.45
- Quick ratio: (Current inventories – Inventories/ Current liabilities	1.82	2.35
2. Capital structure (times)		
- Debt to Total Assets Ratio	0.25	0.31
- Debt to Equity Ratio	0.34	0.45
3. Operating efficiency (turn)		
- Inventory turnover: Cost of goods sold/ Average inventories	14.63	11.95
- Total asset turnover: Net Revenue/ Average Total Assets	0.33	0.30
- Working capital turnover: Net revenue/ Average current assets	0.84	0.89
4. Profitability ratios (%)		
- Return on Sales (ROS): Profit after Tax/ Net Revenue	37.57%	36.06%
- Return on Equity (ROE) Profit after Tax / Average Equity	14.80%	28.88%
- Return on Assets (ROA) Profit after Tax / Average Total Assets	12.52%	19.86%

Indicators	2024	2025
- Earnings per share (EPS) (VND)	2,468	2,518

(Source: Audited consolidated financial statements for the years 2024, 2025)

❖ **Independent auditors' opinions:** None

9. Auditors' opinions on the Company's financial statements

❖ **Financial statements for the year 2024**

+) Auditors' opinions under the consolidated financial statements for the year 2024:

Qualified opinion

In our opinion, except for the possible effects of the matters described in the "Basis for Qualified Opinion", the consolidated financial statements present fairly and reasonably, in all material aspects, the consolidated financial position of Port of Hai Phong Joint Stock Company as of December 31, 2024, and the consolidated business performance and the consolidated cash flows of the Company for the financial year ended December 31, 2024, in accordance with the Accounting Standards, Vietnamese Enterprise Accounting System and relevant legal regulations on the preparation and presentation of the consolidated financial statements.

Basis for the qualified opinion:

1. As of December 31, 2021, the Company recorded assets belonging to berths No. 04, 05 and the container yard of Chua Ve Terminal in the "Tangible Fixed Assets" (code 221) on the consolidated balance sheet with total historical cost of VND 279.7 billion and residual value of VND 142.14 billion. Capital used to form these assets was recorded in the "Long-term borrowings and finance lease liabilities" (code 338) on the Balance Sheet with a corresponding value of VND 342.1 billion. These assets belong to Port of Hai Phong Renovation and Upgrading Project Phase II invested by the Ministry of Transport using Japanese ODA loans and the Government's counterpart funds.

At the request of the Ministry of Finance, the Company temporarily paid into the State budget several amounts related to the aforementioned project, including: depreciation of assets belonging to berths 04, 05 and the container yard of Chua Ve Terminal during the period from 2014 to December 31, 2018, amounting to VND 44.8 billion, and provisional interest expense on Japanese ODA loans of VND 149.3 billion.

In accordance with Resolution No. 71/NQ-CHP dated June 12, 2020 of the Board of Directors, the Company stopped depreciating and recording interest expense from January 1, 2020, for assets belonging to berths 04, 05 and the container yard of Chua Ve Terminal, pending approval of the official management plan for these assets. On June 08, 2023, the Company delivered the Ministry of Transport Notice No. 1674/CHP-TCKT of proposing a plan to continue to entrust Port of Hai Phong to manage and operate berths No. 04, 05 and the container yard of Chua Ve Terminal, in accordance with the content of Official Letter No. 2313/TTg-KTN dated December 25, 2013 of the Prime Minister.

The Ministry of Transport delivered Official Letter No. 10882/BGTVT-TC dated September 28, 2023 to the Ministry of Finance as to comments on the draft Decree regulating management, use and exploitation of maritime infrastructure assets (replacing Decree No. 43/2018/ND-CP dated March 12, 2018), in which the Ministry of Transport proposed additional contents in transitional clauses of the Decree to address the asset management model in case the proposal was approved, i.e. berths No. 4 and No. 5 at Chua Ve Terminal were managed and exploited *by Port of Hai Phong (not leased). On December 24, 2024, the Government Office issued Notice No. 569/TB-VPCP of summarizing acceptance and explanation of the opinions of the Government members on the Decree regulating management, use, and exploitation of inland waterway infrastructure assets. Accordingly, the Deputy Prime Minister agreed not to include transitional provisions in the Decree on maritime infrastructure assets formed from the State funds, and designated the Ministry of Transport and the Ministry of Finance to urgently report on the handling plan. When the plan on management and operation of berths No. 4 and No. 5 is approved, the container yard of Chua Ve Terminal, and the equipment package are officially approved by the competent authorities, Port of Hai Phong will be responsible for updating the financial reporting data. On December 27, 2024, in accordance with Resolution No. 168/NQ-CHP, the Company's Board of Directors approved to continue depreciation for berths No. 4 and 5 and the container yard of Chua Ve Terminal, as proposed by the General Director of Port of Hai Phong in Report No. 4882/CHP-TCKT dated December 25, 2024. As of the date of issuing this auditors' report, no decision has been made by the state management agency regarding management of berths No. 4, No. 5 and the container yard of Chua Ve Terminal of Port of Hai Phong Joint Stock Company. Therefore, we do not have sufficient basis to determine the costs related to the use of berths No. 4, No. 5 and the container yard of Chua Ve Terminal of the Company from January 01, 2020 to December 31, 2024.*

In addition, the Ministry of Finance has also requested a review of the Company's equitization process (given that the final settlement documents for State fund value at the time of equitization have not yet been approved by the competent authorities). Once the official approval of the borrowing and debt repayment plan is received from the management agency, the Company will make necessary adjustments (if any) to the consolidated financial statements. We are unable to obtain the necessary documents to assess the impacts of all the aforementioned issues on the Company's consolidated financial statements (attached).

+) Auditors' opinion under the audited separate financial statements for the year 2024:

Qualified opinion

In our opinion, except for the possible effects of the matters described in the "Basis for Qualified Opinion", the separate financial statements present fairly and reasonably, in all material aspects, the consolidated financial position of Port of Hai Phong Joint Stock Company as of December 31, 2024, and the separate business performance and the separate cash flows of the Company for the financial year ended December 31, 2024, in accordance with the Accounting Standards, Vietnamese Enterprise Accounting System and relevant legal regulations on the preparation and presentation of the consolidated financial statements.

Basis for the qualified opinion:

1. As of December 31, 2021, the Company recorded assets belonging to berths No. 04, 05 and the container yard of Chua Ve Terminal in the "Tangible Fixed Assets" (code 221) on the consolidated balance sheet with total historical cost of VND 279.7 billion and residual value of VND 142.14 billion. Capital used to form these assets was recorded in the "Long-term borrowings and finance lease liabilities" (code 338) on the Balance Sheet with a corresponding value of VND 342.1 billion. These assets belong to Port of Hai Phong Renovation and Upgrading Project Phase II invested by the Ministry of Transport using Japanese ODA loans and the Government's counterpart funds.

At the request of the Ministry of Finance, the Company temporarily paid into the State budget several amounts related to the aforementioned project, including: depreciation of assets belonging to berths 04, 05 and the container yard of Chua Ve Terminal during the period from 2014 to December 31, 2018, amounting to VND 44.8 billion, and provisional interest expense on Japanese ODA loans of VND 149.3 billion.

In accordance with Resolution No. 71/NQ-CHP dated June 12, 2020 of the Board of Directors, the Company stopped depreciating and recording interest expense from January 1, 2020, for assets belonging to berths 04, 05 and the container yard of Chua Ve Terminal, pending approval of the official management plan for these assets. On June 08, 2023, the Company delivered the Ministry of Transport Notice No. 1674/CHP-TCKT of proposing a plan to continue to entrust Port of Hai Phong to manage and operate berths No. 04, 05 and the container yard of Chua Ve Terminal, in accordance with the content of Official Letter No. 2313/TTg-KTN dated December 25, 2013 of the Prime Minister.

The Ministry of Transport delivered Official Letter No. 10882/BGTVT-TC dated September 28, 2023 to the Ministry of Finance as to comments on the draft Decree regulating management, use and exploitation of maritime infrastructure assets (replacing Decree No. 43/2018/ND-CP dated March 12, 2018), in which the Ministry of Transport proposed additional contents in transitional clauses of the Decree to address the asset management model in case the proposal was approved, i.e. berths No. 4 and No. 5 at Chua Ve Terminal were managed and exploited by Port of Hai Phong (not leased). On December 24, 2024, the Government Office issued Notice No. 569/TB-VPCP of summarizing acceptance and explanation of the opinions of the Government members on the Decree regulating management, use, and exploitation of inland waterway infrastructure assets. Accordingly, the Deputy Prime Minister agreed not to include transitional provisions in the Decree on maritime infrastructure assets formed from the State funds, and designated the Ministry of Transport and the Ministry of Finance to urgently report on the handling plan. When the plan on management and operation of berths No. 4 and No. 5 is approved, the container yard of Chua Ve Terminal, and the equipment package are officially approved by the competent authorities, Port of Hai Phong will be responsible for updating the financial reporting data. On December 27, 2024, in accordance with Resolution No. 168/NQ-CHP, the Company's Board of Directors approved to continue depreciation for berths No. 4 and 5 and the container yard of Chua Ve Terminal, as proposed by the General Director of Port of Hai Phong in Report No. 4882/CHP-TCKT dated December 25, 2024.

As of the date of issuing this auditors' report, no decision has been made by the state management agency regarding management of berths No. 4, No. 5 and the container yard of Chua Ve Terminal of Port of Hai Phong Joint Stock Company. Therefore, we do not have sufficient basis to determine the costs related to the use of berths No. 4, No. 5 and the container yard of Chua Ve Terminal of the Company from January 01, 2020 to December 31, 2024.

In addition, the Ministry of Finance has also requested a review of the Company's equitization process (given that the final settlement documents for State fund value at the time of equitization have not yet been approved by the competent authorities). Once the official approval of the borrowing and debt repayment plan is received from the management agency, the Company will make necessary adjustments (if any) to the consolidated financial statements. We are unable to obtain the necessary documents to assess the impacts of all the aforementioned issues on the Company's consolidated financial statements (attached).

❖ **Financial statements for the year 2025**

+) Auditors' opinion under the audited consolidated financial statements for the year 2025

In our opinion, the accompanying consolidated financial statements present fairly and reasonably, in all material aspects, the consolidated financial position of Port of Hai Phong Joint Stock Company as of December 31, 2025 and the consolidated business performance and the consolidated cash flows of the Company for the financial year then ended, in accordance with the Accounting Standards, Vietnamese Enterprise Accounting System and relevant legal regulations on the preparation and presentation of the consolidated financial statements.

Emphasis of matter

1. As presented in Note 37.1 of the Notes to the consolidated financial statements, as of December 31, 2025, the Company is recording assets belonging to berths No. 04, 05 and the container yard of Chua Ve Terminal in the "Tangible Fixed Assets" (code 221) on the consolidated balance sheet with total historical cost of VND 279.7 billion and residual value of VND 133.81 billion. Capital used to form these assets was recorded in the "Long-term borrowings and finance lease liabilities" (code 338) on the Balance Sheet with a corresponding value of VND 342.1 billion. These are the assets of Port of Hai Phong Renovation and Upgrading Project Phase II invested by the Ministry of Transport using Japanese ODA loans and the Government's counterpart funds.

On April 04, 2025, the Government issued Decree No. 84/2025/ND-CP regulating management, use, and exploitation of maritime infrastructure assets. Accordingly, the Ministry of Construction issued Document No. 12000/BXD-KHTC dated October 21, 2025, requesting Vietnam Maritime Corporation – JSC (VIMC) to study and review the methods of exploiting and handling the assets at berths No. 4 and 5 in Chua Ve Terminal to ensure they are consistent with the current state of the assets, the management and operation conditions of the berths, and comply with legal regulations. At the same time, the Ministry of Construction requested Port of Hai Phong Project Management Board to study the opinion of Port of Hai Phong Joint Stock Company in Official Letter No. 3878/CHP-TCKT dated September 19, 2025 on allocation of costs for the equipment package. Accordingly, VIMC directed its representative in Port of Hai Phong Joint Stock Company to study and review the plan for exploiting and managing the assets of berths No. 4 and No. 5 at Chua Ve Terminal. Based on the opinions of Port of Hai Phong Joint Stock Company and evaluation of the advantages and disadvantages, VIMC issued Official Letter No. 1753/HHVN-TCKT dated November 6, 2025, reporting to the Ministry of Construction and Vietnam Maritime Administration on the plans for managing and exploiting the assets of berths No. 4 and No. 5 at Chua Ve Terminal.

Based on the contents of the meeting on December 29, 2025 between the Ministry of Construction, VIMC, and Hai Phong Port, and on the proposal of Port of Hai Phong in Official Letter No. 5222/CHP-TCKT dated December 31, 2025, regarding the plan for handling the assets at berths No. 4 and No. 5 at Chua Ve Terminal, VIMC has submitted Official Letter No. 16/HHVN-TCKT dated January 08, 2026 to the Ministry of Construction and Vietnam Maritime Administration to update the contents related to the plan for handling the aforementioned assets.

As of the date of issuing this auditors' report, no decision has been made by the state management agency regarding management of berths No. 4, No. 5 and the container yard of Chua Ve Terminal of Port of Hai Phong Joint Stock Company. Under Article 55 of Law No.

64/2025/QH15 dated February 19, 2025 promulgating retroactive effect of legislative documents, the assets and expenses of berths No. 4 and No. 5 at Chua Ve Terminal will be officially recorded at the time the state management agency decides on management form for these assets.

2. In addition, as presented in Note No. 18 of the Notes to the consolidated financial statements, the Ministry of Finance has also requested a review of the Company's equitization process (given that the final settlement documents for State fund value at the time of equitization have not yet been approved by the competent authorities). Once the official approval of the borrowing and debt repayment plan is received from the management agency, the Company will make necessary adjustments (if any) to the consolidated financial statements.

Our audit opinion is not related to this matter.

+) Auditors' opinion under the audited separate financial statements for the year 2025

material aspects, the separate financial position of Port of Hai Phong Joint Stock Company as of December 31, 2025 and the separate business performance and the separate cash flows of the Company for the financial year then ended, in accordance with the Accounting Standards, Vietnamese Enterprise Accounting System and relevant legal regulations on the preparation and presentation of the separate financial statements.

Emphasis of matter

1. As presented in Note 36.1 of the Notes to the separate financial statements, as of December 31, 2025, the Company is recording assets belonging to berths No. 04, 05 and the container yard of Chua Ve Terminal in the "Tangible Fixed Assets" (code 221) on the separate balance sheet with total historical cost of VND 279.7 billion and residual value of VND 133.81 billion. Capital used to form these assets was recorded in the "Long-term borrowings and finance lease liabilities" (code 338) on the Balance Sheet with a corresponding value of VND 342.1 billion. These are the assets of Port of Hai Phong Renovation and Upgrading Project Phase II invested by the Ministry of Transport using Japanese ODA loans and the Government's counterpart funds.

On April 04, 2025, the Government issued Decree No. 84/2025/ND-CP regulating management, use, and exploitation of maritime infrastructure assets. Accordingly, the Ministry of Construction issued Document No. 12000/BXD-KHTC dated October 21, 2025, requesting Vietnam Maritime Corporation – JSC (VIMC) to study and review the methods of exploiting and handling the assets at berths No. 4 and 5 in Chua Ve Terminal to ensure they are consistent with the current state of the assets, the management and operation conditions of the berths, and comply with legal regulations. At the same time, the Ministry of Construction requested Port of Hai Phong Project Management Board to study the opinion of Port of Hai Phong Joint Stock Company in Official Letter No. 3878/CHP-TCKT dated September 19, 2025 on allocation of costs for the equipment package.

Accordingly, VIMC directed its representative in Port of Hai Phong Joint Stock Company to study and review the plan for exploiting and managing the assets of berths No. 4 and No. 5 at Chua Ve Terminal. Based on the opinions of Port of Hai Phong Joint Stock Company and evaluation of the advantages and disadvantages, VIMC issued Official Letter No. 1753/HHVN-TCKT dated November 6, 2025, reporting to the Ministry of Construction and Vietnam Maritime Administration on the plans for managing and exploiting the assets of berths No. 4 and No. 5 at Chua Ve Terminal.

Based on the contents of the meeting on December 29, 2025 between the Ministry of Construction, VIMC, and Hai Phong Port, and on the proposal of Port of Hai Phong in Official Letter No. 5222/CHP-TCKT dated December 31, 2025, regarding the plan for handling the assets at berths No. 4 and No. 5 at Chua Ve Terminal, VIMC has submitted Official Letter No. 16/HHVN-TCKT dated January 08, 2026 to the Ministry of Construction and Vietnam Maritime Administration to update the contents related to the plan for handling the aforementioned assets.

As of the date of issuing this auditors' report, no decision has been made by the state management agency regarding management of berths No. 4, No. 5 and the container yard of Chua Ve Terminal of Port of Hai Phong Joint Stock Company. Under Article 55 of Law No. 64/2025/QH15 dated February 19, 2025 promulgating retroactive effect of legislative documents, the assets and expenses of berths No. 4 and No. 5 at Chua Ve Terminal will be officially recorded at the time the state management agency decides on management form for these assets.

2. In addition, as presented in Note No. 19 of the Notes to the separate financial statements, the Ministry of Finance has also requested a review of the Company's equitization process (given that the final settlement documents for State fund value at the time of equitization have not yet been approved by the competent authorities). Once the official approval of the borrowing and debt repayment plan is received from the management agency, the Company will make necessary adjustments (if any) to the separate financial statements.

Our audit opinion is not related to this matter.

[The remainder of this page is intentionally left blank to continue on the next page of the Prospectus]

10. Revenue, profit and dividend plan

No.	Items	Unit	Implemented in 2025	2026	
				Planned	% increase/ decrease in 2026 compared to 2025
1	Total revenue	VND billion			
	- Revenue of the parent company		2,315	2,425	4.75%
	- Consolidated revenue		2,942	3,495	18.80%
2	Profit before tax	VND billion			
	- Profit before tax of the parent company		1,173	1,300	10.83%
	- Consolidated profit before tax		1,257	1,520	20.92%
3	Profit after tax (*)	VND billion			
	- Profit after tax of the parent company		980	N/A	N/A
	- Consolidated profit after tax		984	N/A	N/A
4	After-tax return on sales (*)	%	36.06%	N/A	N/A
5	After-tax return on average equity (*)	%	28.88%	N/A	N/A
6	Dividend payout ratio	%	9%	6%	-33.33%

(Source: Resolution of the 2026 Annual General Meeting of Shareholders No. 01/2026/NQ-DHDCĐ dated April 23, 2026 of Port of Hai Phong Joint Stock Company)

(*) The Company's General Meeting of Shareholders did not approve the target for profit after tax, after-tax return/ net revenue ratio and after-tax return/ average equity ratio.

❖ **Competent authority approving the plan:**

General Meeting of Shareholders of Port of Hai Phong Joint Stock Company

❖ **Basis for achieving the above plan:**

The 2026 plan is built on a solid governance foundation and a development orientation towards a modern port and logistics ecosystem. Focus is on accelerating the progress of key infrastructure projects and investing in synchronized equipment in strategic areas, creating a solid foundation for expanding operations in deep-water areas. Simultaneously, Port of Hai Phong is aggressively implementing restructuring towards a streamlined approach, with digital transformation and green transformation as core elements to optimize operational processes, reduce costs, and improve labor productivity. In particular, with the "customer-centered" goal, the Company continuously improves service quality and strengthens cooperation with major partners to enhance customer experience. Combination of long-standing brand reputation, the strategic ecosystem from VIMC, and the strong consensus of shareholders and employees are the solid foundations for Hai Phong Port to achieve its revenue, profit, and dividend payment targets as planned.

❖ **Assessment by the Consultant on revenue, profit and dividend plan:**

In its capacity as a consultant, based on information and analysis of Port of Hai Phong Joint Stock Company's business performance in recent years, VietinBank Securities Joint Stock Company provides the following assessment of the Company's business, profit, and dividend plans:

- Hai Phong Port, within the Vietnamese maritime port system, is a leading port in the country in terms of cargo handling volume and productivity;
- A team of qualified and experienced management staff provides favorable conditions for the company's efficient business operations.
- Port of Hai Phong has a relatively solid financial situation, with quick and short-term ratios maintained at safe levels; the Debt/Equity and Debt/Total Assets structures remain relatively low compared to other companies in the industry;
- The contracts expected to be implemented in the coming years provide a feasible basis for the company to achieve its revenue and profit targets.

Based on the above assessments and comments, if no unforeseen and unavoidable events affect the business operations of Port of Hai Phong Joint Stock Company, and the existing potential of its port system with leading cargo handling capacity and productivity nationwide, as well as its highly qualified and experienced leadership team, the Company's profit and dividend plan is quite reasonable and feasible.

We would also like to note that our opinions are provided from the perspective of a consultant, based on the information we have collected and theoretical financial analysis. Our opinions and assessments do not imply any guarantee of the value of the securities or the certainty of the Company's projected figures. These assessments are for reference only for the investors.

11. Information on Board of Management members, Supervisors, General Director, Deputy General Director and Chief Accountant

11.1. List and CVs of the Board of Management

At the time being, the Company's BOM has 07 members with the following information:

No.	Full name	Position
1	Pham Hong Minh	Chairman of the BOM
2	Nguyen Tuong Anh	Deputy Chairwoman of the BOM
3	Le Hong Quan	Member of the BOM and General Director
4	Ly Quang Thai	Member of the BOM
5	Nguyen Thi Yen	Member of the BOM
6	Le Dong	Member of the BOM
7	Trinh Thi Ngoc Bien	Member of the BOM

Summary information on CV of members of the BOM

- ***Mr. Pham Hong Minh – Chairman of the BOM***

- Gender : Male
- Date of birth : September 23,1975

- Nationality : Vietnamese
- Ethnic group : Kinh
- Education level : 12/12
- Professional education : Master in Hydraulic Engineering and Continental Shelf, Bachelor in English Language Studies
- Working experiences :

Time	:	Working experiences
11/1997 - 09/2001	:	Specialist of the Technical Department – Port of Hai Phong
09/2001 - 12/2010	:	Deputy Manager of the Technical Department – Port of Hai Phong
12/2010 - 06/2014	:	Manager of the Technical Department – Port of Hai Phong
2013 - 06/2019	:	Representative of the capital of Port of Hai Phong and Chairman of the BOM in Hai Phong Maritime Investment and Trading Joint Stock Company
07/2014 - 08/2015	:	Manager of the Technical Department – Port of Hai Phong Joint Stock Company
09/2015 - 07/2017	:	Deputy General Director of Port of Hai Phong Joint Stock Company
09/2016 – 08/2017	:	Representative of the capital of Port of Hai Phong and Chairman of the BOM in HGH Logistics Joint Stock Company
08/2017 - 06/2019	:	Deputy General Director of Port of Hai Phong and Chairman of the Members' Council of Hoang Dieu Port One Member Limited Liability Company
07/2019 - now	:	Representative of the capital of Vietnam Maritime Corporation and Chairman of the BOM of Port of Hai Phong Joint Stock Company
07/2019 - 07/2025	:	Representative of the capital of Port of Hai Phong and Chairman of the Members' Council of Hoang Dieu Port One Member Limited Liability Company
09/2005 - 05/2010	:	Deputy Secretary of the Party Cell of the Technical Department – Port of Hai Phong
05/2010 - 01/2017	:	Secretary of the Party Cell of the Technical Department – Port of Hai Phong
08/2010 - 06/2014	:	Member of the Party Executive Committee – Hai Phong Port One Member Limited Liability Company
07/2014 - 06/2015	:	Member of the Party Executive Committee – Port of Hai Phong Joint Stock Company
07/2015 - 11/2019	:	Member of the Party Standing Committee - Port of Hai Phong Joint Stock Company
11/2019 - 07/2020	:	Deputy Secretary of the Party Committee - Port of Hai Phong Joint Stock Company

07/2020 – now	:	Secretary of the Party Committee - Port of Hai Phong Joint Stock Company
07/2025 – now	:	Representative of the capital of Port of Hai Phong and Chairman of the Members' Council of Hoang Dieu Chua Ve Port One Member Limited Liability Company
07/2025 - now	:	Member of the Party Standing Committee – Vietnam Maritime Corporation

- Positions held in the Company: Chairman of the BOM and Legal representative
- Positions being held in other organizations: Representative of the capital of Port of Hai Phong Joint Stock Company and Chairman of the Members' Council of Hoang Dieu Port One Member Limited Liability Company
- Number of shares held and owned
  + Directly owned less than 0.01% of the charter capital;
  + Authorized to represent 20.56% of the charger capital (Mr. Pham Hong Minh is a representative of the capital of Vietnam Maritime Corproation – JSC in Port of Hai Phong Joint Stock Company)
- Number of shares held by related persons:
  + Vietnam Maritime Corporation – JSC owns 92.56% of the charter capital;
  + Other related persons own less than 0.01% of the charter capital.
- Debts of the Company: None
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
VND 2,079,805,881	VND 2,550,239,492	VND 461,704,813

- Benefits related to the Company: None

Mr. Nguyen Tuong Anh – Member of the BOM

- Gender : Male
- Date of birth : April 07, 1974
- Nationality : Vietnamese
- Ethnic group : Kinh
- Education level : 12/12
- Professional education : Engineer in Maritime Economics, Master in Economics
- Working experiences :

Time	:	Working experiences
06/1994 - 09/1995	:	Operations Staff of Hai Phong Port Container Enterprise
10/1995 - 06/2001	:	Documentation Officer of Agency Department of Mitsui OSK Lines, Vietfracht Transportation and Chartering Company - Hai Phong Branch
07/2001 - 09/2002	:	Specialist of Business Department, Port of Hai Phong.

10/2002 - 01/2007	:	Deputy Head of Agency and Shipping Brokerage Department, Port of Hai Phong
02/2007 - 06/2010	:	Deputy Manager of Chua Ve Construction Enterprise, Port of Hai Phong.
07/2010 - 03/2012	:	Deputy Secretary of the Party Cell, Deputy Manager of Business Department, Port of Hai Phong
04/2012 - 03/2015	:	Secretary of the Party Cell, Manager of Business Department, Port of Hai Phong
04/2015 - 07/2016	:	Director of Tan Vu Terminal, Port of Hai Phong Joint Stock Company
04/2015 - 09/2016	:	Secretary of the Party Committee of Tan Vu Terminal, Port of Hai Phong Joint Stock Company
08/2016 - 09/2016	:	Deputy General Director and Director of Tan Vu Terminal, Port of Hai Phong Joint Stock Company
10/2016 - 10/2016	:	Deputy General Director of Port of Hai Phong Joint Stock Company
11/2016 - 07/2017	:	Deputy General Director and Director of Chua Ve Terminal – Port of Hai Phong Joint Stock Company
08/2017 - 05/2024	:	Representative of the capital of Port of Hai Phong and Vice Chairman of the BOM in HPH Logistics Joint Stock Company
08/2017 - 06/2019	:	Deputy General Director of Port of Hai Phong Joint Stock Company
07/2015-22/7/2020	:	Member of the Party Standing Committee of Port of Hai Phong Joint Stock Company
07/2019 - 01/2020	:	Representative of the capital of Vietnam Maritime Corporation and member of the BOM, Deputy General Director of Port of Hai Phong Joint Stock Company
02/2020 - 04/2026	:	Representative of the capital of Vietnam Maritime Corporation and member of the BOM, General Director of Port of Hai Phong Joint Stock Company
23/7/2020 – now	:	Deputy Secretary of the Party Committee, Port of Hai Phong Joint Stock Company
23/04/2026 – now	:	Representative of the capital of Vietnam Maritime Corporation and Vice Chairman of the BOM of Port of Hai Phong Joint Stock Company

- Position held in the Company:
- Vice Chairman of the BOM as from April 23, 2026 (Before April 23, 2026, Mr. Nguyen Tuong Anh held positions of member of the BOM and General Director of the Company).
- Positions held in other organizations: Chairman of the BOM – Da Nang Port Joint Stock Company

- Number of shares held and owned:
  + Directly owned less than 0.01% of the charter capital
  + Authorized to represent 12% of the charter capital (Mr. Nguyen Tuong Anh is the representative of the capital of Vietnam Maritime Corporation – JSC in Port of Hai Phong Joint Stock Company.
- Number of shares held by related persons:
  + Vietnam Maritime Corporation – JSC owns 92.56% of the charter capital;
  + Other related persons own less than 0.01% of the charter capital.
- Debts of the Company: None
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
2,279,443,621	2,824,409,255	456,382,220

(Remuneration and salary in 2024 and 2025 as stated above of Mr. Nguyen Tuong Anh are based on positions of member of the BOM and General Director of the Company. In Quarter I of 2026, it is only salary excluding remuneration of the member of the BOM under the plan on remuneration of non-executive member of the BOM approved by the GMS on April 23, 2026; so, there is no information on remuneration in Quarter I of 2026.)

- Relevant benefits for the Company: None

Mr. Le Hong Quan – Member of the BOM

- Gender : Male
- Date of birth : April 30, 1977
- Nationality : Vietnamese
- Ethnic group : Kinh
- Education level : 12/12
- Professional education : Master in Maritime Management
- Working experiences :

Time	:	Working experiences
04/2000 - 06/2002	:	Programmer of Tung Lam Co., Ltd, Bach Khoa Ward, Hanoi
06/2002 - 02/2004	:	Network Administrator – Sai Gon Ha Long Tour Joint Stock Company
02/2004 - 11/2007	:	Informatics Team Leader, Planning – Trade Department of Quang Ninh Port Joint Stock Company
11/2007 - 05/2010	:	Manager of the Sales Department – Cai Lan Port Investment Joint Stock Company
05/2010 - 04/2015	:	Operations Director and Chairman of the Trade Union – Cai Lan International Container Terminal Co., Ltd
04/2015 – 11/2016	:	Deputy General Director and Project Director, Long River Engineering Co., Ltd
11/2016 - 05/2017	:	Specialist of Seaport and maritime services Committee –

		Vietnam Maritime Corporation
05/2017 - 08/2020	:	General Director of Cai Lan International Container Terminal Co., Ltd
08/2020 - 07/2022	:	Head of Seaport and maritime services Committee – Vietnam Maritime Corporation
10/2020 - 12/2022	:	Vice Chairman of the BOM of Cai Mep International Terminal Co., Ltd (CMIT)
03/2021 - 06/2022	:	Chairman of the BOM of Vietnam Container Operation Limited Company
8/2021 - 11/2022	:	Chairman of the BOM of Din Vu VIMC Terminal Joint Stock Company
6/2022 - 07/2022	:	Member of the BOM of Quy Nhon Port Joint Stock Company
07/2022 - 17/4/2026	:	Member of the BOM and General Director of Quy Nhon Port Joint Stock Company
4/2023 - 15/4/2026	:	Representative of the capital of Quy Nhon Port Joint Stock Company in Quy Nhon New Port Joint Stock Company; Member of the BOM of Quy Nhon New Port Joint Stock Company
12/2024 – 22/5/2026	:	Representative of the capital of Vietnam Maritime Corporation – JSC and Vice Chairman of the BOM of SP-PSA International Terminal Company Limited
15/04/2026 - 22/04/2026	:	Chairman of the BOM of Quy Nhon New Port Joint Stock Company
17/04/2026 - 23/04/2026	:	General Director of Quy Nhon Port Joint Stock Company
17/04/2026 - now	:	Representative of the capital of Vietnam Maritime Corporation – JSC representing 12% of the charter capital in the enterprise
23/04/2026 – now	:	Representative of the capital of Vietnam Maritime Corporation, Member of the BOM, General Director of Port of Hai Phong Joint Stock Company
24/6/2026 – now	:	Representative of the capital of Port of Hai Phong in Dinh Vu Terminal, Chairman of the BOM of Dinh Vu Terminal

- Positions held in the Company: Member of the BOM and General Director (as from April 23, 2026), Legal representative.
- Positions being held in other organizations: Representative of the capital of Vietnam Maritime Corporation, Representative of the capital of Port of Hai Phong in Dinh Vu Terminal, Chairman of the BOM of Dinh Vu Terminal
- Number of shares held and owned:
  + Directly owned: None
  + Authorized to represent 12% of the charter capital (Mr. Le Hong Quan is a

representative of the capital of Vietnam Maritime Corporation-JSC in Port of Hai Phong Joint Stock Company).

- Number of shares held by related persons: Vietnam Maritime Corporation - JSC owns 92.56% of the charter capital.
- Debts for the Company: None.
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
-	-	-

(On April 24, 2026, Mr. Le Hong Quan was elected by the GMS of Port of Hai Phong Joint Stock Company to hold a position of Member of the BOM and appointed by the BOM of Port of Hai Phong Joint Stock Company to hold a position of the General Director; so, there is no information on remuneration and salary in 2024 and 2025. The GMS of Port of Hai Phong Joint Stock Company approved the plan on remuneration of non-executive member of the BOM on April 23, 2026 and there is no information on remuneration in Quarter I of 2026).

- Relevant benefits for the Company: None.

✦ *Mr. Ly Quang Thai – Member of the BOM*

- Gender : Male
- Date of birth : October 31, 1981
- Nationality : Vietnamese
- Ethnic group : Tay
- Education level : 12/12
- Professional education : Doctor of Economics
- Working experiences :

Time	:	Working experiences
07/2003 - 05/2010	:	Specialist of the Finance – Accounting Department (Finance – Accounting Division), Song Da Corporation – JSC
06/2010 - 10/2011	:	Vice Chief Accountant and Deputy Director of the Finance – Accounting Division), Song Da Group (Song Da Corporation – JSC).
2004 - 10/2011	:	Holding positions: - Member of the BOM of Na Loi Hydropower Joint Stock Company – a member unit of Song Da Corporation; - Head of the Supervisory Board of Song Da 2 Joint Stock Company – a member unit of Song Da Corporation; - Head of the Supervisory Board of Song Da Minerals Joint Stock Company - a member unit of Song Da Corporation; - Member of the Supervisory Board of Huong Son Hydropower Joint Stock Company - a member unit of Song Da Corporation; - Member of the Supervisory Board of Cua Dat Hydropower Joint Stock Company - a member unit of Song Da Corporation;

		- Member of the Supervisory Board of Song Da Urban Investment Construction and Development Joint Stock Company - a member unit of Song Da Corporation; - Deputy Secretary of the Youth Union of the Parent Company – Song Da Group
11/2011 - 03/2018	:	- Chief Accountant of Viet Lao Power Joint Stock Company – a member unit of Song Da Corporation Holding positions: - Deputy Secretary of the Party Committee of Viet Lao Power Joint Stock Company under Song Da Corporation - Chairman of the Trade Union of Viet Lao Power Joint Stock Company under Song Da Corporation - Member of the BOM of Xekaman 3 Power Company Limited (from August 2013) – a member of Viet Lao Power Joint Stock Company - Head of the Supervisory Board of Xekaman 3 Power Company Limited (from January 2012) - a member of Viet Lao Power Joint Stock Company - Director of Viet Lao Power Building Company Limited (From March 2013 until September 2015) - a member of Viet Lao Power Joint Stock Company
04/2018 - 07/2018	:	Risk Management – Legal Department of Song Da Corporation
07/2018 - 06/2019	:	- Assistant General Director - Vietnam Maritime Corporation; - Holding position: Member of the BOM of Vietnam Maritime Joint Stock Company (from April 2019)
07/2019 - 08/2021	:	Deputy Head of the Finance Accounting Division of the Corporation; Holding positions: - Member of the BOM of Quy Nhon Port Joint Stock Company (from July 2019 to June 2021) - Member of the BOM of Vietnam Ocean Shipping Joint Stock Company (from April 2019 to June 2021) - Member of the BOM of Sai Gon Port Joint Stock Company (from April 2021 to now) - Member of the Party Executive Committee of Vietnam Maritime Corporation (from July 2020 to now)
08/2021 - 07/2022	:	Head of the Finance Accounting Division of Vietnam Maritime Corporation; Holding positions: - Member of the BOM of Saigon Port Joint Stock Company

		(from April 2021 to now) - Member of the Party Executive Committee of Vietnam Maritime Corporation (from July 2020 to now) - Member of the BOM of Dong Do Maritim Joint Stock Company (from April 2022)
0 7/2022 - 01/2021	:	Head of the Investment Division of Vietnam Maritime Corporation - Holding positions: - Member of the BOM of Saigon Port Joint Stock Company (from April 2021 to now); - Member of the Executive Committee of Vietnam Maritime Corporation (from July 2020 to now); - Member of the BOM Of Dong Do Maritime Joint Stock Company (from April 2022 to January 2024)
01/2024 to now	:	Head of the Investment Division of Vietnam Maritime Corporation; Holding positions: - Member of the BOM of Saigon Port Joint Stock Company (from April 2021 to now); - Member of the BOM of Da Nang Port Joint Stock Company (from April 2024 to April 2025); - Member of the Party Executive Committee Vietnam Maritime Corporation (from July 2020 to now).
13/12/2024	:	Representative of the capital of Vietnam Maritime Corporation in Port of Hai Phong Joint Stock Company.
04/2025 - now	:	Representative of the capital of Vietnam Maritime Corporation and Member of the BOM of Port of Hai Phong Joint Stock Company.

- Positions held in the Company: Member of the BOM.
- Positions being held in other organizations: Head of the Investment Division of Vietnam Maritime Corporation – JSC (VIMC); Representative of the capital of VIMC and Member of the BOM of Saigon Port Joint Stock Company.
- Number of shares held and owned:
  + Directly owned: None;
  + Authorized to represent 12% of the charter capital (Mr. Ly Quang Thai is a representative of the capital of Vietnam Maritime Corporation-JSC in Port of Hai Phong Joint Stock Company).
- Number of shares held by related persons: Vietnam Maritime Corporation-JSC owns 92.56% of the charter capital.
- Debts for the Company: None.
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
-	VND 240,000,000	-

(On April 29, 2025, Mr. Ly Quang Thai was elected by the GMS of Port of Hai Phong Joint Stock Company to hold a position of Member of the BOM; so, there is no information on remuneration of Member of the BOM in 2024. The GMS of Port of Hai Phong Joint Stock Company approved the plan on remuneration of non-executive member of the BOM on April 23, 2026 and there is no information on remuneration in Quarter I of 2026).

- Relevant benefits for the Company: None.

Ms. Nguyen Thi Yen - Member of the BOM

- Gender : Female
- Date of birth : June 12, 1977
- Nationality : Vietnamese
- Ethnic group : Kinh
- Education level : 12/12
- Professional education : Master of Economics; Engineer of Maritime Transport Economics; Bachelor of Foreign Languages Studies
- Working experiences :

Time	:	Working experiences
03/2000 - 12/2003	:	Lecturer of the Ocean Shipping Economics Faculty – Vietnam Maritime University
01/2004 - 02/2004	:	Officer of Diplomatic Business Division – Vietnam Maritime Corporation.
02/2004 - 8/2010	:	Officer of Salary Organization Division – Vietnam Maritime Corporation.
08/2010 - 10/2013	:	Deputy Manager of Training Organization Department – Salary Organization Division - Vietnam Maritime Corporation.
10/2013 - 6/2014	:	Class 1 Specialist - Salary Organization Division - Vietnam Maritime Corporation
06/2014 - 2017	:	Deputy Head of Salary Organization Division - Vietnam Maritime Corporation
2017 - 11/2022	:	Deputy Head of Personnel Organization Division - Vietnam Maritime Corporation.
11/2022 - 03/2024	:	Deputy Head in charge of Personnel Organization Division - Vietnam Maritime Corporation.
04/2024 - now	:	Head of Personnel Organization Division - Vietnam Maritime Corporation.
07/2014 - 04/2016	:	Chairman of the BOM of Vinalines Maritime Vocational College
2015 - 06/2020	:	Member of the Inspection Committee of the Party Committee

		of Vietnam Maritime Corporation.
11/2016 - 06/2023	:	Member of the Members' Council of Vietnam – Japan International Transport Co., Ltd
07/2019 - 04/2021	:	Independent member of the BOM of Da Nang Port Joint Stock Company
04/2021 - now	:	Member of the BOM of Cam Ranh Port Joint Stock Company
04/2021 - 04/2024	:	Member of the BOM of Vietnam Ocean Shipping Joint Stock Company
04/2024 - now	:	Member of the BOM of Port of Hai Phong Joint Stock Company.

- Positions held in the Company: Member of the BOM.
- Positions being held in other organizations: Head of the Personnel Organization Division of Vietnam Maritime Corporation-JSC (VIMC); Representative of the capital of VIMC and Member of the BOM in Cam Ranh Port Joint Stock Company; Representative of the capital of VIMC and Member of the BOM in Quy Nhon Port Joint Stock Company.
- Number of shares held and owned: 58,852,800 shares
+ Directly owned: None;
+ Authorized to represent 12% of the charter capital (Ms. Nguyen Thi Yen is a representative of the capital of Vietnam Maritime Corporation-JSC tại Port of Hai Phong Joint Stock Company).
- Number of shares held by related persons: Vietnam Maritime Corporation - JSC owns 92.56% of the charter capital
- Debts for the Company: None.
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
VND 170,000,000	VND 360,000,000	-

(The GMS of Port of Hai Phong Joint Stock Company approved the plan on remuneration of non-executive member of the BOM on April 23, 2026 and there is no information on remuneration in Quarter I of 2026).

- Relevant benefits for the Company: None.

Mr. Le Dong – Member of the BOM

- Gender : Male
- Date of birth : December 15, 1982
- Nationality : Vietnamese
- Ethnic group : Kinh
- Education level : 12/12
- Professional education : Engineer in Information Technology
- Working experiences :

Time	**:**	**Working experiences**

07/2005 - 01/2007	:	IT and Automation Specialist in Towada Electronics Co., Ltd - Japan
01/2007 - 10/2011	:	Manager of the IT and E-Commerce Department of Vietnam Invest Network Corporation (VIN)
10/2011 - 11/2014	:	Manager of the IT Department and ERP SAP Project Manager in Amtek Precision Technology Singapore Joint Stock Company (currently Interplex).
11/2014 - 03/2016	:	IT Manager - Microsoft FFC Vietnam Project in Ceva Logistics LLC (France)
02/2016 - 02/2017	:	Senior IT Consultant in Ernst & Young Vietnam Co., Ltd
02/2017 - 03/2018	:	IT and Risk Management Director (deploying innovative projects) in Sao Kim Pharmaceutical Joint Stock Company and Sao Kim Factory.
03/2018 - now	:	Director of the IT Center, Deputy Chairman of the Council for Innovation and Digital Transformation (in charge of innovative projects) in Vietnam Maritime Corporation – JSC
07/2018 - now	:	Member of the Technology Consulting Council - Gerson Lehrman Council USA
02/2022 - now	:	Member of American Productivity & Quality Center of the Government of USA
07/2022 - 04/2023	:	Member of the BOM of Quy Nhon Port Joint Stock Company
04/2023 - 04/2024	:	Member of the BOM of Vietnam Maritime Development Joint Stock Company (Vimadeco).
04/2024 - now	:	Member of the BOM in VIMC Container Lines Joint Stock Company
04/2024 - now	:	Member of the BOM in Port of Hai Phong Joint Stock Company.

- Positions held in the Company: Member of the BOM.
- Positions being held in other organizations: Director of the IT Center of Vietnam Maritime Corporation-JSC (VIMC); Representative of the capital of VIMC and Member of the BOM in VIMC Container Lines Joint Stock Company
- Number of shares held and owned:
  + Directly owned: None;
  + Authorized to represent 12% of the charter capital (Mr. Le Dong is a representative of the capital of Vietnam Maritime Corporation-JSC in Port of Hai Phong Joint Stock Company).
- Number of shares held by related persons: Vietnam Maritime Corporation - JSC owns 92.56% of the charter capital.
- Debts for the Company: None.
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
VND 170,000,000	VND 360,000,000	-

(The GMS of Port of Hai Phong Joint Stock Company approved the plan on remuneration of non-executive member of the BOM on April 23, 2026 and there is no information on remuneration in Quarter I of 2026).

- Relevant benefits for the Company: None.

Ms. Trinh Thi Ngoc Bien – Independent Member of the BOM

- Gender : Female
- Date of birth : April 13, 1980
- Nationality : Vietnamese
- Ethnic group : Kinh
- Education level : 12/12
- Professional education : Master in Maritime Affairs, World Maritime University (WMU), Malmo, Sweden; Master in Business Administration (MBA) – Purdue University, USA
- Working experiences :

Time	:	Working experiences
02/2003 - 04/2005	:	Officer of the Diplomatic Business Division of Vietnam Maritime Corporation.
05/2005 - 10/2006	:	Study MSc Program in Shipping Management in World Maritime University, Sweden
11/2006 - 10/2008	:	Manager of the Northern Europe Sales Department - MSC Vietnam Co., Ltd
11/2008 - 09/2010	:	Study MSc in Business Administration Program in Purdue University, USA
10/2010 - 08/2011	:	Officer of the Diplomatic Business Division of Vietnam Maritime Corporation.
09/2011 - 04/2013	:	Deputy Manager of the Sales – Project Department, Diplomatic Business Division of Vietnam Maritime Corporation.
05/2013 - 12/2013	:	Deputy Manager of the Diplomatic Business Division of Vietnam Maritime Corporation.
12/2013 - 05/2015	:	Deputy Manager of the International Cooperation and Market Division, Vietnam Maritime Corporation.
03/2015	:	Representative of the capital in Vietnam Maritime Development Joint Stock Company
05/2015 - 05/2017	:	Deputy Head of the Market Development Division of Vietnam Maritime Corporation.
03/2017	:	Representative of the capital of the Corporation in SSIT
05/2017 - 03/2019	:	Deputy Head of the Planning Market Division of Vietnam

		Maritime Corporation.
03/2019 - 02/2020	:	Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of the Corporation in Vietnam Maritime Development Joint Stock Company. Representative of the capital of the Corporation in SS-SSA International Container Services Joint Venture Company (SSIT).
04/2019	:	Representative of the capital of Vietnam Maritime Corporation and Member of the BOM in Vietnam Ocean Shipping Joint Stock Company
11/2019	:	Secretary of the Party Cell of the Planning Market Division
02/2020	:	Member of the Party Executive Committee Vietnam Maritime Corporation for the term of 2015-2020
02/2020 - 06/2020	:	Member of the Party Executive Committee of Vietnam Maritime Corporation for the term of 2015-2020; Secretary of the Party Cell/ Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of Vietnam Maritime Corporation/ Member of the Members' Council in SS-SSA International Container Services Joint Venture Company (SSIT); Representative of the capital of the Corporation in Vietnam Maritime Development Joint Stock Company; Representative of the capital of the Corporation in HHVN/Member of the BOM in Vietnam Ocean Shipping Joint Stock Company
06/2020 - 04/2021	:	Member of the Party Executive Committee Vietnam Maritime Corporation for the term of 2020-2025 (from August 2020); Secretary of the Party Cell, Planning Market Division; Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of VIMC/ Member of the Members' Council in SS-SSA International Container Services Joint Venture Company (SSIT); Representative of the capital of Vietnam Maritime Corporation/Member of the BOM in Vietnam Ocean Shipping Joint Stock Company Representative of the capital of Vietnam Maritime Corporation/Member of the BOM in Nghe Tinh Port Joint Stock Company
04/2021 - 05/2021	:	Member of the Party Executive Committee of Vietnam Maritime Corporation for the term of 2020-2025; Secretary of the Party Cell, Planning Market Division; Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of Vietnam Maritime Corporation/ Member of the Members' Council in SS-SSA International Container Services Joint Venture Company (SSIT); Representative of the capital of Vietnam

		Maritime Corporation/Member of the BOM in Vietnam Ocean Shipping Joint Stock Company
05/2021 - 06/2021	:	Member of the Party Executive Committee Vietnam Maritime Corporation for the term of 2020-2025; Secretary of the Party Cell, Planning Market Division; Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of Vietnam Maritime Corporation/ Member of the Members' Council in SS-SSA International Container Services Joint Venture Company (SSIT); Representative of the capital of Vietnam Maritime Corporation/Member of the BOM in Vietnam Ocean Shipping Joint Stock Company; Representative of the capital of Cai Lan Terminal Investment Joint Stock Company (CPI) in Cai Lan International Container Terminal Co., Ltd (CICT)/ Member of the Members' Council of CICT, Chairman of the Members' Council of CICT
06/2021 - 06/2023	:	Member of the Party Executive Committee of Vietnam Maritime Corporation for the term of 2020-2025; Secretary of the Party Cell, Planning Market Division; Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of Vietnam Maritime Corporation/ Member of the Members' Council in SS-SSA International Container Services Joint Venture Company (SSIT); Representative of the capital of Cai Lan Terminal Investment Joint Stock Company (CPI) in Cai Lan International Container Terminal Co., Ltd (CICT)/ Member of the Members' Council of CICT, Chairman of the Members' Council of CICT
06/2023 - 01/2024	:	Member of the Party Executive Committee of Vietnam Maritime Corporation; Secretary of the Party Cell, Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of Vietnam Maritime Corporation/ Member of the Members' Council in SS-SSA International Container Services Joint Venture Company (SSIT); Representative of the capital of Cai Lan Terminal Investment Joint Stock Company (CPI) in Cai Lan International Container Terminal Co., Ltd (CICT)/ Member of the Members' Council of CICT, Chairman of the Members' Council of CICT; Representative of the capital of VIMC in Cai Lan Terminal Investment Joint Stock Company (CPI), holding position of Chairman of the BOM (CPI)
01/2024 - 02/2024	:	Member of the Party Executive Committee of Vietnam Maritime Corporation; Secretary of the Party Cell/ Head of the Planning Market Division of Vietnam Maritime

		Corporation; Representative of the capital of Vietnam Maritime Corporation/ Member of the Members' Council in SSIT; Representative of the capital of Cai Lan Terminal Investment Joint Stock Company in Cai Lan International Container Terminal Co., Ltd (CICT)/ Member of the Members' Council of CICT, holding position of Chairman of the BOM of CICT; Representative of the capital of VIMC in Cai Lan Terminal Investment Joint Stock Company (CPI), holding position of Chairman of the BOM (CPI); Representative of the capital of VIMC in Saigon Port Joint Stock Company.
02/2024-04/2024	:	Member of the Party Executive Committee Vietnam Maritime Corporation; Secretary of the Party Cell/ Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of Vietnam Maritime Corporation/ Member of the Members' Council in SSIT; Representative of the capital of Cai Lan Terminal Investment Joint Stock Company in CICT/Member of the Members' Council of CICT, holding position of Chairman of the BOM of CICT; Representative of the capital of VIMC in Saigon Port Joint Stock Company.
04/2024 - 12/2024	:	Member of the Party Executive Committee Vietnam Maritime Corporation; Secretary of the Party Cell/ Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of Vietnam Maritime Corporation/Member of the Members' Council in SSIT; Representative of the capital of Cai Lan Terminal Investment Joint Stock Company in CICT/Member of the Members' Council of CICT, holding position of Chairman of the BOM of CICT; Representative of the capital of VIMC in Saigon Port Joint Stock Company/ Member of the BOM of Saigon Port Joint Stock Company; Representative of the capital of VIMC in Port of Hai Phong Joint Stock Company/ Member of the BOM of Port of Hai Phong Joint Stock Company.
13/12/2024 - 29/4/2025	:	Member of the BOM of Port of Hai Phong Joint Stock Company.
29/11/2024 - 04/2025	:	Member of the Party Executive Committee Vietnam Maritime Corporation; Secretary of the Party Cell/ Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of Vietnam Maritime Corporation/Member of the Members' Council in SSIT; Representative of the capital of Cai Lan Terminal Investment Joint Stock Company in CICT/Member of the Members' Council of CICT, holding position of Chairman

		of the BOM of CICT; Representative of the capital of VIMC in Saigon Port Joint Stock Company/ Member of the BOM of Saigon Port Joint Stock Company ; Representative of the capital of Port of Hai Phong Joint Stock Company in TIL International Terminal Co., Ltd – Port of Hai Phong (HTIT Terminal)/ Vice Chairman of the Members' Council of HTIT
05/2025 - 12/09/2025	:	Member of the Party Executive Committee Vietnam Maritime Corporation; Secretary of the Party Cell/ Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of VIMC in Saigon Port Joint Stock Company/ Member of the BOM of Saigon Port Joint Stock Company; Representative of the capital of Cai Lan Terminal Investment Joint Stock Company in CICT/ Member of the Members' Council of CICT/ Vice Chairman of the Members' Council of CICT; Representative of the capital of Port of Hai Phong Joint Stock Company in TIL International Terminal Co., Ltd – Port of Hai Phong (HTIT Terminal)/ Vice Chairman of the Members' Council of HTIT
12/09/2025 - now	:	Member of the Party Executive Committee Vietnam Maritime Corporation; Secretary of the Party Cell/ Head of the Planning Market Division of Vietnam Maritime Corporation; Representative of the capital of VIMC in Saigon Port Joint Stock Company/ Member of the Members' Council of Saigon Port Joint Stock Company; Representative of the capital of Cai Lan Terminal Investment Joint Stock Company in CICT/ Member of the Members' Council of CICT/ Vice Chairman of the Members' Council of HTIT; Representative of the capital of Port of Hai Phong Joint Stock Company in TIL International Terminal Co., Ltd – Port of Hai Phong (HTIT Terminal)/ Vice Chairman of the Members' Council of HTIT
23/04/2026 - now	:	Representative of the capital of Vietnam Maritime Corporation, Member of the of Hai Phong Joint Stock Company.
24/04/2026	:	Resign position of the representative of the capital of Vietnam Maritime Corporation, Member of the BOM of Saigon Port Joint Stock Company.

- Positions held in the Company: Member of the BOM.
- Positions being held in other organizations: Head of the Business Development Division Vietnam Maritime Corporation-JSC; Representative of the capital of Port of Hai Phong Joint Stock Company and Vice Chairman of the Members' Council in TIL International Terminal Co., Ltd – Port of Hai Phong; Representative of the capital of Cai Lan Terminal Investment

Joint Stock Company and Vice Chairman of the Members' Council in Cai Lan International Container Terminal Co., Ltd (CICT).

- Number of shares held and owned:
  - + Directly owned: None;
  - + Authorized to represent 12% of the charter capital (Ms. Trinh Thi Ngoc Bien is a representative of the capital of Vietnam Maritime Corporation-JSC in Port of Hai Phong Joint Stock Company).
- Number of shares held by related persons: Vietnam Maritime Corporation - JSC owns 92.56% of the charter capital.
- Debts for the Company: None.
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
170,000,000	120,000,000	-

(On April 23, 2026, Ms. Trinh Thi Ngoc Bien was elected by the GMS of Port of Hai Phong Joint Stock Company to hold a position of Member of the BOM; there is no information on remuneration in Quarter I of 2026).

- Relevant benefits for the Company: None.

11.2. List and CVs of the Supervisory Board

At the time being, the Company's Supervisory Board has 03 members with the following information:

No.	Full name	Position
1	Tran Thi Thanh Hai	Head of the Supervisory Board
2	Vu Thi Thanh Duyen	Member of the Supervisory Board
3	Nguyen Thi Minh Nguyet	Member of the Supervisory Board

Summary information on CVs of Members of the Supervisory Board

- ***Ms. Tran Thi Thanh Hai - Head of the Supervisory Board***

- Gender : Female
- Date of birth : December 27, 1970
- Nationality : Vietnamese
- Ethnic group : Kinh
- Education level : 12/12
- Professional education : BA in economics – Major: Accounting
- Working experiences :

Time	:	Working experiences
08/1993-01/1998	:	Officer of the Finance – Accounting Division – Cargo Handling and Shipping Enterprise – Port of Hai Phong
02/1998-06/1999	:	Auditor – Internal Audit Department of Port of Hai Phong
07/1999-04/2002	:	Deputy Manager of the Finance – Accounting Division –

		Cargo Handling and Shipping Enterprise – Port of Hai Phong
05/2002 - 12/2002	:	Manager of the Finance – Accounting Division – Mechanical Repair Enterprise – Port of Hai Phong
01/2003-03/2005	:	General Accountant - Finance – Accounting Division – Port of Hai Phong
04/2005 06/2008	:	Deputy Manager of the Finance – Accounting Division – Port of Hai Phong
04/2008 - now	:	Head of the Supervisory Board in Dong Do Hai Phong Port Container Lines Joint Stock Company
07/2008 - 11/2013	:	Deputy Manager of the Finance – Accounting Department, Hai Phong Port One Member Limited Liability Company
06/2013 – 24/06/2026	:	Head of the Supervisory Board in Dinh Vu Terminal Investment and Development Joint Stock Company
12/2013 - 16/06/2014	:	Member of the Members' Council, Manager of the Finance – Accounting Department - Hai Phong Port One Member Limited Liability Company.
17/06/2014 - 30/06/2014	:	Member of the Members' Council, Chief Accountant – Hai Phong Port One Member Limited Liability Company.
07/2014 - 06/2018	:	Member of the BOM, Chief Accountant – Port of Hai Phong Joint Stock Company.
07/2014 - 15/04/2024	:	Chief Accountant - Port of Hai Phong Joint Stock Company.
15/04/2024 - now	:	Head of the Supervisory Board – Port of Hai Phong Joint Stock Company.

- Positions held in the Company: Head of the Supervisory Board.
- Positions being held in other organizations: Representative of the capital of Port of Hai Phong Joint Stock Company and Head of the Supervisory Board of Dong Do Hai Phong Port Container Lines Joint Stock Company
- Number of shares held and owned: None
- Number of shares held by related persons: None
- Debts for the Company: None.
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
1,263,971,002	1,424,157,608	303,345,158

- Relevant benefits for the Company: None.

Ms. Vu Thi Thanh Duyen - Member of the Supervisory Board

- Gender : Female
- Date of birth : January 09, 1979
- Nationality : Vietnamese
- Ethnic group : Kinh

- Education level : 12/12
- Professional education : BA in Economics
- Working experiences :

Time	:	Working experiences
11/2001 - 08/2003	:	Officer of the Finance – Accounting Division, Vietnam Maritime Corporation.
08/2003 - now	:	Deputy Manager of the Finance – Accounting Division, Vietnam Maritime Corporation.
06/2016 - 12/2017	:	In charge of the Finance – Accounting Department – Branch of Vietnam Maritime Corporation – Vinalines Maritime Manpower Supply One Member Company Limited
12/2018 - 09/2019	:	In charge of the Finance – Accounting Department – Branch of Vietnam Maritime Corporation – Vinalines Container Lines One Member Company Limited
04/2013 - 04/2022	:	Head of the Supervisory Board of Cai Lan Terminal Investment Joint Stock Company.
04/2022 - 04/2023	:	Member of the BOM of Cai Lan Terminal Investment Joint Stock Company.
06/2012 - 07/2017	:	Member of the Supervisory Board of Vinalines Logistics Vietnam Joint Stock Company
06/2017 - 04/2022	:	Head of the Supervisory Board of Vinalines Logistics Vietnam Joint Stock Company
04/2021 - 04/2026	:	Head of the Supervisory Board of Saigon Port Joint Stock Company.
03/2026 - now	:	Head of the Supervisory Board of Vietnam Ocean Shipping Agency Corporation (Vosa)
23/04/2026 - now	:	Member of the Supervisory Board Port of Hai Phong Joint Stock Company.

- Positions held in the Company: Member of the Supervisory Board.
- Positions being held in other organizations: Deputy Head of the Finance – Accounting Department of Vietnam Maritime Corporation-JSC (VIMC); Head of the Supervisory Board in Vietnam Ocean Shipping Agency Corporation; Representative of the capital of Vietnam Maritime Corporation-JSC and Member of the Members' Council in Vinalines – Dong Do Ship Repair Company Limited
- Number of shares held and owned: None
- Number of shares held by related persons: Vietnam Maritime Corporation - JSC owns 92.56% of the charter capital.
- Debts for the Company: None.
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
-	-	-

(On April 23, 2026, Ms. Vu Thi Thanh Duyen was elected by the GMS of Port of Hai Phong Joint Stock Company to hold a position of Member of the Supervisory Board; there is no information on remuneration of the Member of the Supervisory Board in 2024, 2025 and Quarter I of 2026).

- Relevant benefits for the Company: None.

✦ *Ms. Nguyen Thi Minh Nguyet – Member of the Supervisory Board*

- Gender : Female
- Date of birth : December 06, 1974
- Nationality : Vietnamese
- Ethnic group : Kinh
- Education level : 12/12
- Professional education : BA in English Language Studies
- Working experiences :

Time	:	Working experiences
02/1997 - 08/2008	:	Officer of Maritime Consultation Company - Vietnam Maritime Corporation.
09/2008 - 03/2012	:	Manager of Maritime Consultation Company - Vietnam Maritime Corporation
03/2012 - 10/2017	:	Specialist of the Business Innovation Division of Vietnam Maritime Corporation.
11/2017 - now	:	Specialist of Seaport and Maritime Service Division, Vietnam Maritime Corporation.
05/2025 – 22/5/2026	:	Representative of the capital of VIMC and Member of the Members' Council of Japan International Transport Co., Ltd
06/2025 - now	:	Member of the Supervisory Board of Vietnam Ocean Shipping Agency Corporation (Vosa)
04/2026 - now	:	Representative of the capital and Member of the BOM in VIMC Logistics Joint Stock Company
23/04/2026 - now	:	Member of the Supervisory Board Port of Hai Phong Joint Stock Company.

- Positions held in the Company: Member of the Supervisory Board.
- Positions being held in other organizations: Specialist of Seaport and Maritime Service Division, Vietnam Maritime Corporation - JSC; Member of the Supervisory Board of Vietnam Ocean Shipping Agency Corporation (Vosa); Representative of the capital of Vietnam Maritime Corporation-JSC and Member of the BOM in VIMC Logistics Joint Stock Company
- Number of shares held and owned: None
- Number of shares held by related persons: Vietnam Maritime Corporation - JSC owns 92.56% of the charter capital.
- Debts for the Company: None.

- Remuneration and other benefits:

2024	2025	Quarter I of 2026
-	-	-

(On April 23, 2026, Ms. Nguyen Thi Minh Nguyet was elected by the GMS of Port of Hai Phong Joint Stock Company to hold a position of Member of the Supervisory Board; there is no information on remuneration of the Member of the Supervisory Board in 2024, 2025 and Quarter I of 2026).

- Relevant benefits for the Company: None.

11.3. List and CVs of the Board of Directors

At the time being, the Board of Directors has 03 members with the following specific information:

No.	Full name	Position
1	Le Hong Quan	General Director
2	Ha Vu Hao	Deputy General Director
3	Chu Minh Hoang	Deputy General Director

Summary information on CVs of members of the Board of Directors

- ***Mr. Le Hong Quan***

(See information on Member of the BOM)

- ***Mr. Ha Vu Hao – Deputy General Director***

- Gender : Male
- Date of birth : October 07, 1977
- Nationality : Vietnamese
- Ethnic group : Kinh
- Education level : 12/12
- Professional education : Master in Engineering, BA in English Language Studies
- Working experiences :

Time	:	Working experiences
12/2001-04/2002	:	Technical Staff - Hanvico Hai Phong Company
05/2002-04/2004	:	Technical Staff - Hoang Dieu Construction Enterprise - Port of Hai Phong
05/2004-06/2007	:	Technical Staff - Project Management Unit (ODA), Port of Hai Phong
07/2007 11/2008	:	Technical Specialist - Technology Department - Port of Hai Phong
12/2008 06/2014	:	Deputy Director - Tan Cang Construction Enterprise - Hai Phong Port One Member Limited Liability Company
07/2014-01/2016	:	Deputy Director - Tan Vu Terminal - Port of Hai Phong Joint Stock Company

01/2016 12/2017	:	Manager - Technology Department - Port of Hai Phong Joint Stock Company
12/2017-08/2020	:	Manager - Engineering Department - Port of Hai Phong Joint Stock Company
08/2020-07/2021	:	Member of the Standing Committee of the Party Committee, Deputy General Director cum Manager of Engineering Department, Port of Hai Phong Joint Stock Company
07/2021 - now	:	Member of the Standing Committee of the Party Committee, Deputy General Director - Port of Hai Phong Joint Stock Company.
20/12/2024 - now	:	Representative of the capital of Port of Hai Phong and Member of the Members' Council in Haiphong Port TIL International Terminal Company Limited
11/2024-/12/2024	:	Representative of the capital of Port of Hai Phong and Member of the Members' Council in Smart Logistics Service (Hai Phong) Company Limited
12/2024 - now	:	Representative of the capital of Port of Hai Phong and Chairman of the Members' Council of Smart Logistics Service (Hai Phong) Company Limited

- Positions held in the Company: Deputy General Director
- Positions being held in other organizations: Representative of the capital of Port of Hai Phong Joint Stock Company and Member of the Members' Council in Hai Phong Port TIL International Terminal Company Limited; Representative of the capital of Port of Hai Phong Joint Stock Company and Chairman of the Members' Council of Smart Logistics Service (Hai Phong) Company Limited
- Number of shares held and owned:
  + Directly owned: less than 0.01% of the charter capital;
  + Authorized to represent: None
- Number of shares held by related persons: None
- Debts for the Company: None.
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
1,481,777,985	1,864,447,162	343,947,995

- Relevant benefits for the Company: None

Mr. Chu Minh Hoang – Deputy General Director

- Gender : Male
- Date of birth : February 08, 1974
- Nationality : Vietnamese
- Ethnic group : Kinh

- Education level : 12/12
- Professional education : Material Handling Engineer
- Working experiences

Time	:	Working experiences
10/1995 – 12/1997	:	Technical Staff - Technical and Material Department – Waterway Transport and Repair Enterprise, Port of Hai Phong
12/1997 - 09/1999	:	Technical Staff - Planning, Technical, and Material Department - Waterway Transport and Repair Enterprise, Port of Hai Phong
09/1999 - 12/2002	:	Specialist - Science and Technology Department - Port of Hai Phong
01/2003 - 02/2004	:	Specialist - Technical and Material Department, Port of Hai Phong
03/2004 - 01/2005	:	Deputy Manager - Investment and Technology Innovation Department - Port of Hai Phong
01/2005- 08/2006	:	Deputy Manager - Technology Department - Port of Hai Phong
09/2004 - 06/2006	:	Assigned by the Hai Phong City Party Committee to attend a full-time political university class at the Ho Chi Minh National Academy of Politics, as a potential cadre of the city
08/2006 - 07/2007	:	Technical Deputy Director, Le Thanh Tong Construction Enterprise – Port of Hai Phong
07/2007 - 12/2008	:	Deputy Manager - Labor Safety Department - Port of Hai Phong
01/2009 - 06/2013	:	Manager - Labor Safety Department - Hai Phong Port One Member Limited Liability Company
07/2013 - 06/2014	:	Chief of the Office Secretariat - Hai Phong Port One Member Limited Liability Company.
07/2014 - 07/2020	:	Chief of the Office Secretariat - Port of Hai Phong Joint Stock Company
04/2015 - 07/2025	:	Representative of the capital and Member of the BOM - Dinh Vu Port Investment and Development Joint Stock Company
2013 - 06/2019	:	Representative of the capital and Member of the BOM in Hai Phong Maritime Investment and Trading Joint Stock Company
06/2019 - now	:	Representative of the capital and Chairman of the BOM in Hai Phong Maritime Investment and Trading Joint Stock Company
07/2020 - now	:	Member of the Party Standing Committee, Deputy General Director of Port of Hai Phong Joint Stock Company.

- Positions held in the Company: Deputy General Director

- Positions being held in other organizations: Representative of the capital of Port of Hai Phong Joint Stock Company and Chairman of the BOM in Hai Phong Maritime Investment and Trading Joint Stock Company
- Number of shares held and owned: None
- Number of shares held by related persons: None
- Debts for the Company: None.
- Remuneration and other benefits:

2024	2025	Quarter I of 2026
1,483,188,086	1,848,140,275	350,912,867

- Relevant benefits for the Company: None.

11.4. List and CV of Chief Accountant

No.	Full name	Position
1	Dao Thi Tu Ha	Chief Accountant

- ***Ms. Dao Thi Thu Ha - Chief Accountant***

- Gender : Female
- Date of birth : December 04, 1977
- Nationality : Vietnamese
- Ethnic group : Kinh
- Education level : 12/12
- Professional education : Master of Economic Management, Bachelor of Economics – Major: Finance and Banking, Bachelor of International Relations – Major: International Economic Relations, Bachelor of English, Certified Accountant by the Ministry of Finance.
- Working experiences :

Time	:	Working experiences
01/2000 – 10/2003	:	Secretary, General Director's Office - FPT Technology Investment and Development Joint Stock Company
11/2003 10/2005	:	Accounting Staff, Finance and Accounting Department, Hoang Dieu Construction Enterprise, Port of Hai Phong
11/2005 - 11/2007	:	Specialist - Project Management Unit (ODA) of Port of Hai Phong
12/2007 - 07/2009	:	Chief Accountant - Hai Phong Maritime Investment and Trading Joint Stock Company
08/2009 - 12/2010	:	Acting Chief Accountant - ODA Project Management Unit of Port of Hai Phong
01/2011–3/2016	:	Chief Accountant - ODA Project Management Unit of Port of Hai Phong
4/2016-06/2019	:	Member of the Supervisory Board, Port of Hai Phong Joint

		Stock Company, Chief Accountant - ODA Project Management Unit of Port of Hai Phong
06/2019-03/2024	:	Head of the Supervisory Board, Port of Hai Phong Joint Stock Company, Chief Accountant - ODA Project Management Unit of Port of Hai Phong
04/2024 — nay	:	Chief Accountant of Port of Hai Phong Joint Stock Company, Chief Accountant - ODA Project Management Unit of Port of Hai Phong
08/2017 - now	:	Representative of the capital and Member of the Supervisory Board of Sai Gon Port Logistics Joint Stock Company
12/2024 - now	:	Representative of the capital and Member of the Members' Council in Haiphong Port TIL International Terminal Company Limited

- Positions held in the Company: Chief Accountant.
- Positions being held in other organizations: Representative of the capital of Port of Hai Phong Joint Stock Company and Member of the Supervisory Board of Sai Gon Port Logistics Joint Stock Company; Representative of the capital of Port of Hai Phong Joint Stock Company and Member of the Members' Council in Haiphong Port TIL International Terminal Company Limited
- Number of shares held and owned: None
- Number of shares held by related persons: None
- Debts for the Company: None.
- Remuneration and other benefits:

2024	2025	2025
1,331,799,697	1,691,156,955	320,515,382

- Relevant benefits for the Company: None.

12. Information on unrealized commitments of the public company whose stocks are offered for sale:

According to the audited separate financial statements for the year 2025, the Company has the following contingent liabilities: At the request of the Ministry of Finance, the Company has provisionally paid to the State budget several amounts related to the project on berths No. 04 and No. 05 and container yard at Chua Ve Terminal, including: depreciation of assets belonging to berths No. 04, 05 and the container yard of Chua Ve Terminal during the period from 2014 to December 31, 2018, totaling VND 44.8 billion, and provisional interest expense of VND 149.3 billion on Japanese ODA loans.

In accordance with Resolution No. 71/NQ-CHP dated June 12, 2020 of the BOM, the Company has stopped depreciating and recording interest expense from January 1, 2020, for assets belonging to berths No. 04, 05 and the container yard of Chua Ve Terminal, pending approval of the official management plan for these assets. On June 8, 2023, the Company submitted Official Letter No. 1674/CHP-TCKT to the Ministry of Transport, proposing a plan to continue assigning Hai Phong Port to manage and operate Berths No. 4 and 5 and the container yard at Chua Ve Terminal, in conformity with the contents of Official Letter No. 2313/TTg-KTN dated

December 25, 2013, from the Prime Minister. Subsequently, the Ministry of Transport and the Ministry of Finance studied the plan and submitted it to the Government for approval to amend Decree No. 43/2018/ND-CP dated March 12, 2018 of the Government on management, use, and exploitation of maritime infrastructure assets to definitively resolve this issue.

On December 27, 2024, Port of Hai Phong issued Resolution No. 168/NQ-CHP on continuing depreciation of assets at berths No. 4 and No. 5 at Chua Ve Terminal Branch. Accordingly, Port of Hai Phong recalculated and adjusted the annual depreciation amount, continuing to deduct depreciation from January 01, 2024, with the depreciation period ending in April 2043. Annual depreciation expense, calculated from 2024, is VND 8.3 billion (compared to the depreciation expense deducted before 2020, which was VND 6.74 billion/year).

As of the date of preparing these financial statements, there has been no decision made by the State management agency on management of berths No. 04, 05 and container yard of Chua Ve Terminal by the Company. Once the state management agency makes an official decision on management form of berths No. 04, 05 and the container yard of Chua Ve Terminal of Port of Hai Phong Joint Stock Company, the Company will record the expense from the date that the state management agency issues the decision.

13. Information, disputes and claims related to the public company affecting its business operations and financial situation, offer for sale and offering price of stocks

The company has no disputes or litigations related to the public company that could affect the public company's business operations, financial position, offering, or price of stocks offered for sale.

VI. INFORMATION ON THE OFFERING

1. Stock name:

Common stock

2. Par value

VND 10,000 / stock (In words: Ten thousand Vietnam Dong per stock)

3. Total number of stocks offered for sale

6,940,023 stocks

4. Ratio of quantity of stocks offered for sale/ total quantity of stocks owned by the Shareholder:

Corresponding to 100% of the contributed capital of VietinBank in Port of Hai Phong Joint Stock Company

5. Ratio of quantity of stocks offered for sale/ total quantity of outstanding stocks of the public company:

Corresponding to 2.12% of total number of outstanding stocks of Port of Hai Phong Joint Stock Company

6. Total value of stocks offered at par value

Total value of stocks offered at par value: VND 69,400,230,000 (In words: Sixty-nine billion, four hundred million and two hundred and thirty thousand Vietnam Dong)

7. Expected offering price

Expected offering price (initial price): VND 40,048 / stock

8. Principle for determining the offering price:

Based on the approval of the VietinBank Board of Directors under Resolution No. 443/NQ-

HĐQT-NHCT-VPHĐQT1 dated November 10, 2025 approving plan on public offering of stocks of Port of Hai Phong Joint Stock Company owned by VietinBank, the initial price (Offering price/ Subscription price as the case may be) (excluding divestment costs) is determined according to the following principle: *"The initial price is be lower than (i) the price as stated in the valid valuation certificate; (ii) average reference price of PHP stocks for 30 consecutive days before the date of approving the stock offering plan; (iii) the reference price of PHP stocks 01 days before approving the stock offering plan."* The initial price (or Offering price/ Subscription price as the case may be): The Director of the Treasury Dealing and Capital Market Division is authorized to the decide on the initial price in compliance with the principles for determining the initial price mentioned above, relevant legal regulations, and effectiveness of the investments.

Accordingly, based on the Valuation Certificate No. 001/2026/408/VVFC-BAN3 dated June 11, 2026 of Vietnam Valuation and Financial Consultancy Joint Stock Company (VVFC), VietinBank issued Notice No. 907/TB-TGĐ-NHCT-KDVTT2 of approving the expected offering price/ initial price of VND 40,048/share.

9. Distribution method

VietinBank is conducting a public offering of stocks of Hai Phong Port Joint Stock Company through the public auction at Hanoi Stock Exchange (HNX).

The auctioneer is responsible for:

- Requesting VietinBank to provide all necessary documents and information on stock auction as stipulated;
- Appointing a representative to participate in the stock auction council;
- Developing and issuing the Decision on establishment of the stock auction council and the regulations on stock auction;
- Notifying VietinBank of time and location of the auction;
- Announcing and disclosing information according to the regulations on stock auction;
- In case the information is disclosed inaccurately or misrepresented compared to information and data provided by VietinBank and Hai Phong Port Joint Stock Company, HNX will be responsible for compensation in accordance with the law;
- Checking and monitoring information disclosure according to the regulations on stock auction and other related matters;
- Compiling and comparing subscription results with the number of stocks subscribed on the system and the deposit amount actually paid after the end of the investor's subscription period. Publicly announcing at the place of auction and on the public media of the stock auctioneer of total number of investors and total number of subscribed stocks (classified by organizations and individuals) no later than two (02) working days before the expected date of auction;
- Keeping the subscription price of the investors confidential until the official results are announced;
- Conducting the stock auction and being responsible for determining the auction results in accordance with regulations;
- Signing the certificate of auction determination in accordance with the regulations on stock auction;
- Coordinating with VietinBank in announcing the stock auction results, refunding the

deposit to investors who participated in the auction but did not win the auction in accordance with the regulations on stock auction, and collect the stock purchase payment;

- Transfer the deposit of investors participating in illegal auction (violating the regulations on stock auction) to the account receiving proceeds from capital transfer as prescribed;
- Transfer proceeds from sale of stocks to the account receiving proceeds from capital transfer as prescribed;
- Transfer all the auction registration documents to VietinBank within ten (10) days from the deadline for payment of share purchase by investors;
- Carry out other activities related to the stock auction.

10. Stock subscription

Minimum number of stocks to be purchased, deadline and method of handling cases where the number of subscribed stocks does not reach the minimum, and method of registration and payment for stock purchase are stipulated in the regulations on auction of stock of Vietnam Joint Stock Commercial Bank for Industry and Trade in Port of Hai Phong Joint Stock Company issued by the Hanoi Stock Exchange.

11. Expected stock distribution schedule

- Expected start time is Quarter II of 2026 after approval from the State Securities Commission.
- Expected completion time is Quarter III of 2026 – Quarter IV of 2026.
- VietinBank will distribute stocks to the investors within a minimum of 20 (twenty) days and a maximum of 90 (ninety) days from the effective date of the certificate of registration for public offering of stocks issued by the State Securities Commission. In case of extension beyond the stipulated time, VietinBank will request permission from the State Securities Commission to extend the stock distribution period, but not exceeding 30 days.
- The specific distribution schedule is expected as follows:

No.	Items	Time (T: working days)
I	**Grant the certificate of registration for public offering by the State Securities Commission**	T
II	**Conduct auction in Hanoi Stock Exchange (HNX)**	
1	Submit the auction documents to HNX	T+2
2	Disclose information on issuance and auction notice (within 07 working days as from the date the State Securities Commission grants the certificate of public offering and 20 days before the date of auction)	T+6 to T+8
3	Receive the application for registration, deposit receiving and auction participation of the investors	T+8 to T+30
4	Conduct auction	T+35
5	Announce auction results	T+35
6	Pay stock purchase payment by the investors	T+35 to T+40
7	Transfer the stocks	T+40 to T+50
III	**Report on auction results (the reporting may be earlier than the expected time depending on the previous auction results)**	

8	Report to the State Securities Commission on offering results (stock auction results)	T+41 to T+46
9	Report to the competent agency on auction results	T+50 to T+55

T: Calendar day (normal day)

12. Blocked account for receiving stock purchase payments

- Account No. 1220003125
- Account holder: Vietnam Joint Stock Commercial Bank for Industry and Trade
- Bank name: Vietnam Joint Stock Commercial Bank for Industry and Trade – Ha Thanh Branch

13. Opinion of competent authority on public offering of stocks by the Shareholder

Port of Hai Phong Joint Stock Company does not operate in a conditional business line that, under specialized laws, requires approval from the competent state management authority.

14. Measures to ensure compliance with regulations on foreign ownership

Pursuant to Official Letter No. 2077/UBCK-PTTT dated April 15, 2022 of the State Securities Commission on notification documents of maximum foreign ownership ratio in PHP, the maximum foreign ownership ratio of 49% in the Company is complete and valid as stipulated in Decree No. 155/2020/ND-CP dated December 31, 2020 of the Government detailing implementation of a number of articles of the Law on Securities.

Based on a list of shareholders prepared by Vietnam Securities Depository and Clearance Corporation, the foreign investors' ownership ratio in PHP is 0.134%.

Pursuant to Resolution No. 443/NQ-HDQT-NHCT VPHDQT1 dated November 10, 2025 of the Board of Directors of VietinBank, methods to ensure the public offering of PHP stocks at foreign ownership ratio were adopted; thereby "During the process of public offering of PHP stocks by VietinBank through public auction form, VietinBank will coordinate with the auctioneer in ensuring the foreign investors' maximum ownership ratio in PHP in compliance with the laws."

15. Relevant taxes

15.1.Corporate income tax

According to the applicable laws

15.2.Other taxes

❖ **Individual investors**

Income from dividends and income from stock transfer must be subject to personal income tax at the following rates:

➢ **Income from securities transfer**

For domestic investors: the tax rate on income from securities transfer is 0.1% on the securities selling price as stipulated in Point 2, Article 16 of Decree No. 12/2015/ND-CP dated February 12, 2015 of the Government detailing the implementation of the Law amending and supplementing a number of articles of the Laws on Taxation and amending and supplementing a number of articles of the Decrees on Taxation.

➢ **Income from dividends**

According to Circular No. 111/2013/TT-BTC, income from dividends is also considered taxable income with a flat tax rate of 5%. If an investor receives dividends in cash, personal income tax is calculated by multiplying the dividend paid each time by the 5% tax rate. If dividends are received in the form of stocks or bonus shares, the investor is not required to pay tax upon receiving the shares, but only when transferring these stocks, the investor will be liable for tax and the tax rate will be applied similar to that for securities transfer.

- **Institutional investors**

- **Income from securities transfer**

Domestic organizations: According to the regulations of the Corporate Income Tax Law No. 67/2025/QH15 dated July 16, 2025, Decree No. 320/2025/ND-CP and the guidelines in Circular No. 20/2026/TT-BTC, income from the securities transfer by enterprises is other income and is subject to a corporate income tax rate of 20%.

- **Income from dividends**

Tax is exempted as prescribed in Article 4 of the Law on Corporate Income Tax No. 67/2025/QH15 dated July 16, 2025.

VII. PURPOSE OF THE OFFERING

Capital transfer of Vietnam Joint Stock Commercial Bank for Industry and Trade in Port of Hai Phong Joint Stock Company is to implement Resolution No. 443/NQ-HDQT-NHCT VPHDQT1 dated November 10, 2025 of the Board of Directors of VietinBank on *"Approval of public offering of stocks of Port of Hai Phong Joint Stock Company owned by VietinBank"*.

VIII. PARTNERS RELATED TO THE OFFERING

1. OFFERING ORGANIZATION

VIETNAM JOINT STOCK COMEMRCIAL BANK FOR INDUSTRY AND TRADE

Head Office: No. 108 Tran Hung Dao, Cua Nam Ward, Hanoi

Tel: 1900 558868 or (84-24) 3941 8868 Fax: (84-24) 3942 1032

2. ORGANIZATION WHOSE STOCKS ARE OFFERED FOR SALE

PORT OF HAI PHONG JOINT STOCK COMPANY

Address: No. 8A Tran Phu, Ngo Quyen Ward, Hai Phong City

Tel: (022) 53 859 945 Fax: (022) 53 859 973

3. AUDITOR

UHY Auditing and Consulting Company Limited

Address: Floor 5, Tower B2, Roman Plaza, To Huu, Nam Tu Liem, Hanoi

Tel: (024) 5678 3999

4. AUCTIONEER

HANOI STOCK EXCHANGE

Address: No. 2 Phan Chu Trinh, Cua Nam Ward, Hanoi

Tel: (024) 3941 2626 Fax: (024) 3934 7818

5. PRICE APPRAISER

VIETNAM VALUATION AND FINANCIAL CONSULTANCY JOINT STOCK COMPANY VVFC

Address: No. 3, Thuy Khue Street, Tay Ho Ward, Hanoi

Tel: (024) 3728 2909

6. CONSULTANT

VIETINBANK SECURITIES JOINT STOCK COMPANY

Address: Floors 1 to 4, Building N02-T2 Diplomatic Corps Area, Xuan Dinh Ward, Hanoi City

Tel: (024) 3974 1771 Fax: (024) 3974 7572

- **Opinions of the Consultant on the Offering**

As a professional consultant, VietinBank Securities Joint Stock Company has collected information, studied analyses and provided general assessments of financial position and business performance of the enterprise (Port of Hai Phong Joint Stock Company). This Prospectus is developed with our highest capacity and efforts from reliable sources as presented and expected to be announced to the investors of corporate situation and relevant information.

We emphasize that our opinions are provided from the perspective of a Consultant, based on information selectively collected and theories of finance and securities and they do not imply any guarantee of the value of the securities as well as certainty of the forecast figures. These opinions are for reference purpose only for the investor making self-decision on investment.

IX. OTHER IMPORTANT INFORMATION THAT MAY AFFECT THE INVESTOR'S DECISIONS

None

X. REPORT OF PUBLIC COMPANY WHOSE STOCKS ARE OFFERED FOR SALE ON INFORMATION RELATED TO THE PUBLIC COMPANY IN THE PROSPECTUS

Port of Hai Phong Joint Stock Company (Port of Hai Phong) confirms that Vietnam Joint Stock Commercial Bank for Industry and Trade is a shareholder of Port of Hai Phong Joint Stock Company at the time Port of Hai Phong has provided information for VietinBank Securities Joint Stock Company (Consultant of VietinBank) to develop the contents of this Prospectus. In this Prospectus, except for information collected, consolidated and assessed by the Consultant – VietinBank – and other relevant parties (other than Port of Hai Phong), the information provided by Port of Hai Phong Joint Stock Company are conformable to the actual situation of the enterprise.

XI. DATE, SIGNATURES AND SEALS OF REPRESENTATIVES OF THE OFFERING ORGANIZATION AND CONSULTANT

Hanoi, June 24, 2026

REPRESENTATIVE OF THE OFFERING ORGANIZATION
VIETNAM JOINT STOCK COMMERICAL BANK FOR INDUSTRY AND TRADE
DIRECTOR OF THE TREASURY DEALING AND CAPITAL MARKET DIVISION

(Signed and sealed)

Nguyen Anh Tuan

REPRESENTATIVE OF THE CONSULTANT
VIETINBANK SECURITIES JOINT STOCK COMPANY
DEPUTY GENERAL DIRECTOR

(Signed and sealed)

Pham Ngoc Hiep

XII. APPENDICES

1. Resolution No. 443/NQ-HDQT-NHCT-VPHDQT1 dated November 10, 2025 of the Board of Management of VietinBank Joint Stock Commercial Bank for Industry and Trade approving plan on public offering of stocks of Port of Hai Phong Joint Stock Company owned by VietinBank;
2. Audited (separate and consolidated) financial statements for the year 2024 and 2025 and (separate and consolidated) financial statements for Quarter I of 2026 of Port of Hai Phong Joint Stock Company;
3. Certificate of Port of Hai Phong stock ownership of the depository member;
4. No. 13/GP-NHNN dated June 17, 2022 of the Governor of the State Bank of Vietnam and Decisions on amendment and supplement;
5. Charter on Organization and Operation of VietinBank Joint Stock Commercial Bank for Industry and Trade;
6. No. 0200236845 first issued by the Department of Planning and Investment of Hai Phong City (currently Department of Finance) first issued on June 02, 2008 and 14th revised on April 24, 2026;
7. Charter on Organization and Operation of Port of Hai Phong Joint Stock Company;

Tôi, Nguyễn Thị Ngọc Thanh, Căn cước công dân số: 038183000667 do Cục Cảnh sát QLHC về TTXH cấp ngày 22/11/2021; cam đoan đã dịch chính xác nội dung của giấy tờ/văn bản này từ **tiếng Việt sang tiếng Anh.**

I, Nguyen Thi Ngoc Thanh, Citizen ID Card Number: 038183000667 issued by the Police Department for Administrative Management of Social Order on November 22, 2021; hereby certify that I have accurately translated the content of this document ***from Vietnamese into English.***

Ngày 03 tháng 07 năm 2026

July 03 , 2026

Người dịch ký và ghi rõ họ tên

Translator's signature and write full name

Thanh

Nguyễn Thị Ngọc Thanh

Nguyen Thi Ngoc Thanh

Ngày 03 tháng 07 năm 2026 (Bằng chữ: Ngày mùng ba, tháng bảy, năm hai nghìn không trăm hai mươi sáu)

July 03, 2026 (In words: On the third of June, two thousand twenty-six)

Tại tại trụ sở Văn phòng Công ty TNHH Mai Sáng - Địa chỉ: Số 6 ngõ 20 phố Đại La, phường Bạch Mai, Thành phố Hà Nội

At the headquarters of Mai Sang Company Limited - Address: No. 6, Lane 20, Dai La Street, Bach Mai Ward, Hanoi City

Tôi, Nguyễn Văn Tết là Phó Giám đốc Công ty TNHH Mai Sáng, thành phố Hà Nội

I, Nguyen Van Tet, Deputy Director of Mai Sang Company Limited, Hanoi City

CHỨNG NHẬN / HEREBY CERTIFY THAT

- Bà Nguyễn Thị Ngọc Thanh là người đã ký vào từng trang bản dịch này. Người thực hiện chứng thực đã đối chiếu chữ ký của người dịch trên bản dịch và nhận thấy phù hợp với chữ ký mẫu của cộng tác viên dịch thuật đã đăng ký tại Công ty TNHH Mai Sáng, thành phố Hà Nội.

Ms. Nguyen Thi Ngoc Thanh is the person who has signed each page of this translation. The certifying officer has compared the translator's signature on this translation with the specimen signature of the translation collaborator registered at Mai Sang Company Limited, Hanoi City, and found them to be consistent.

Văn bản chứng thực này được lập thành 02 bản gốc (mỗi bản gốc gồm 83 tờ, 83 trang), lưu 01 (một) bản gốc tại Công ty TNHH Mai Sáng, thành phố Hà Nội.

This certification document is made in original copies (each original copy consists of sheets, pages); 01 (one) original copy is kept at Mai Sang Company Limited, Hanoi City.

Số chứng thực: 93800 Quyển số: 01/2026 - SCT/CKND

Certification No.: Book No.: 01/2026 - SCT/CKND

CÔNG TY TNHH MAI SÁNG

MAI SANG COMPANY LIMITED

(Ký, ghi rõ họ, tên và đóng dấu)

(Sign, write full name, and seal)

M.S.D.N: 0106302152 - C.T.T.N.H.H

CÔNG TY TRÁCH NHIỆM HỮU HẠN MAI SÁNG

Q. HAI BÀ TRƯNG - T.P HÀ NỘI

PHÓ GIÁM ĐỐC

Nguyễn Văn Tết